

Attachment C

Reverse Auction Performance Matrix

ⁱ Source: FPDS-NG. Includes all procurement actions for the quarter.

ⁱⁱ The Reverse Auction Eligible Items ‘Actions’ and ‘Value of Actions’ will be the sum of the data DOI self-reports to FPDS-NG and the reverse auction buys for the quarter recorded in FedBid. The data will be filtered to exclude actions:

- Under the micro-purchase threshold
- That are outside the simplified acquisition threshold
- That are identified with a service code (i.e: Service Codes: **Y- Construction of Structures and Facilities, C1: Architect and Engineering – Construction**)
- That are not Firm Fixed Price, Fixed Price
- That are identified as modifications
- For which Fair Opportunity was not given
- That have less than one offer

Any action reporter to FPDS-NG is after the fact (the procurement is already complete). The Performance Matrix reflects actions taken to promote the use of reverse auctions (actions before the competition takes place). These actions may include: dissemination of the DIAPR, designating a “change agent” (to champion the use of reverse auctions, monitor the implementation of the initiative, and communicate the excitement, possibilities and details of reverse auctions to others within the organization), providing training, establishment of an award program (time off, on-the-spot cash award, etc), establishment of internal bureau goals, and discussing the Performance Matrix results with staff members.

ⁱⁱⁱActual reverse auction buys for the quarter reported in FedBid.

^{iv} Calculated by dividing the value of reverse auctions achieved by the value of reverse auction eligible items for the quarter. *Note* reverse eligible items is the sum of actions self reported to FPDS-NG and the reverse auction buys achieved for the quarter recorded in FedBid.

^v Accumulation of quarterly goal achievements.

^{vi} Dollar savings calculated by subtracting the purchased price from the original funded value for each transaction. The percentage savings computed by dividing the dollars saved by the original funded value.

^{vii} Calculated by dividing the value of awards to small business entities by the total value of awards made through FedBid.

^{viii} PALT is calculated from the time the Buy posts live out on the Marketplace, and ends when the Buyer closes the transaction on FedBid.