



# United States Department of the Interior

OFFICE OF THE SECRETARY

Washington, DC 20240

MAR 11 2008



## Department of the Interior Acquisition Policy Release (DIAPR) 2008-02

Subject: Small Business Competitiveness Demonstration Program

Reference: Federal Acquisition Regulation Part 19

- 1. Purpose:** This DIAPR provides updated guidance regarding the Small Business Competitiveness Demonstration Program (SBCDP). This policy release supersedes DIAPR 2007-07.
- 2. Effective Date:** Effective upon issuance. The instructions contained in this release are applicable to solicitations issued after receipt of this document.
- 3. Expiration Date:** No expiration unless superseded or canceled.
- 4. Background and Explanation:** Title VII of the Business Opportunity Development Reform Act of 1988, as amended (Public Law 100-656), established the SBCDP to allow testing of specified innovative procurement methods and procedures from January 1, 1989 through December 31, 1997. The Small Business Reauthorization Act of 1997, Public Law 105-135, established the program on a permanent basis. Section 821 of the Ronald W. Reagan National Defense Authorization Act for Fiscal Year 2005, Public Law 108-375, amended Section 717 of the SBCDP Act of 1988 (15 U.S.C. 644 note). The program is implemented in FAR Subpart 19.10.

Participating agencies are required to monitor attainment of their small business participation goals and make adjustments in set-aside policy on an annual basis. The current goals for Designated Industry Groups (DIGs) are as follows:

Designated Industry Groups/Codes	Small Business Goal	Emerging Small Business Goal
Construction under NAICS 23****	40%	15%
Architect-Engineer (A-E) services (including surveying and mapping) under NAICS codes 541310, 541330, 541360, or 541370.	40%	15%
Refuse systems and related services under NAICS Codes 562111, 562119, and 562219.	40%	15%
336611 – Non-nuclear Ship Repair	40%	15%

561710 - Exterminating and Pest Control Services	40%	15%
561730 - Landscaping Services	40%	15%

Accordingly, the Department has analyzed procurement activity for Fiscal Year 2007. Changes in set-aside policy are implemented based on attainment of 40% for each group and 35% for individual NAICS. The FY 2007 report for the Department (see Attachment), shows that the dollar value of awards to small businesses in the designated industry groups were as follows:

- a. DOI met the 40% goal for Construction, but did not meet the 35% goal for NAICS 234910, 236115, 237210 and 238130.
- b. DOI **did not** achieve the 40% goal for A&E Services and did not meet the 35% goal for NAICS 541330.
- c. DOI **did not** meet the 40% goal in Non-Nuclear Ship Repair NAICS 336611.
- d. DOI exceeded the 40% goal in Refuse Systems and Related Services and exceeded the 35% goal for the individual NAICS 562111, 562119, and 562219.
- e. DOI exceeded the 40% goal in the Pest Control and Landscaping Services and exceeded the 35% goal for the individual NAICS 561710 and 561730.

**5. Action Required:** All bureaus and offices shall adjust their small business set-aside policy as follows:

Category/Code	Set-aside Adjustment
<b>Construction</b> All construction NAICS except: 234910, 236115, 237210 and 238130.	Use full and open competition and other methods except for small business set-asides. --- Use small business set-asides where possible and prudent.
<b>A-E Services</b>	Use small business set-asides where possible and prudent.
<b>Non-Nuclear Ship Repair</b>	Use small business set-asides where possible and prudent.
<b>Refuse Systems</b>	Use full and open competition and other methods except for small business set-asides
<b>Landscaping and Pest control</b>	Use full and open competition and other

services	methods except for small business set- asides
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When set-asides are not permitted, the use of full and open competition applies to all DIGs procurements estimated to exceed the Reserve Amount for Emerging Small Businesses. Reserve Amounts are \$50,000 for A&E services and \$30,000 for the other DIGs. However, bureaus are authorized and encouraged to use the 8(a), HUBZone, and service-disabled veteran-owned business programs as an exception and alternative to full and open competition in this mode. (See FAR 19.1007(b)(2)).

**6. Additional Information:** Please contact Gary Wade, Office of Small and Disadvantaged Business Utilization on (202) 208-3493 if you should have any questions regarding the SBCDP.



Debra E. Sonderman, Director  
Office of Acquisition and Property Management and  
Senior Procurement Executive

Attachment

Interior FY'07 Comdem Report (as of Feb. 20, 2008)

NAICS	CONSTRUCTION	ACT's	Total Dollars	SB		SDB		ESB				
				ACT's	Dollars	SB%	ACT's	Dollars	SDB%	ACT's	Dollars	ESB%
233210	SINGLE FAMILY HOUSING	1	-\$4,009	1	-\$4,009	100.0%	1	-\$4,009	100.0%	0	\$0	0.0%
233220	COMMERCIAL AND INSTITUTIONAL BUILDING	120	\$3,474,795	109	\$3,368,293	96.9%	11	\$904,780	26.0%	6	\$60,456	1.7%
234910	WATER, SEWER, AND PIPELINE	14	\$682,873	5	-\$6,975	-1.0%	4	-\$6,975	-1.0%	0	\$0	0.0%
234990	ALL OTHER HEAVY	9	\$197,450	9	\$197,450	100.0%	7	\$150,924	76.4%	1	\$60,071	30.4%
236115	NEW SINGLE-FAMILY HOUSING	48	\$118,280	41	\$20,359	17.2%	9	\$139,328	117.8%	26	-\$413,222	-349.4%
236116	NEW MULTIFAMILY HOUSING	15	\$6,547,087	15	\$6,547,087	100.0%	10	\$5,951,838	90.9%	7	\$514,762	7.9%
236117	NEW HOUSING OPERATIVE BUILDERS	7	\$582,411	7	\$582,411	100.0%	2	\$443,187	76.1%	3	\$53,960	9.3%
236118	RESIDENTIAL REMODELERS	76	\$2,063,506	72	\$1,949,657	94.5%	16	\$26,927	25.5%	19	\$270,178	13.1%
236210	INDUSTRIAL BUILDING	142	\$9,419,958	126	\$8,559,485	90.9%	67	\$6,282,993	66.5%	63	\$3,774,907	40.1%
236220	COMMERCIAL AND INSTITUTIONAL BUILDING	64	\$18,015,211	64	\$18,015,211	100.0%	56	\$10,779,772	59.8%	32	\$838,392	4.7%
236660	COMMERCIAL AND INSTITUTIONAL BUILDING	945	\$230,654,386	869	\$156,800,498	68.0%	617	\$101,981,866	44.2%	441	\$60,023,891	26.0%
237110	WATER AND SEWER LINE AND RELATED STRUCTURES	426	\$112,457,642	358	\$64,950,784	57.8%	149	\$37,791,782	33.6%	102	\$2,792,108	2.5%
237120	OIL AND GAS PIPELINE AND RELATED STRUCTURES	8	\$420,113	7	\$413,053	98.3%	5	\$399,213	95.0%	0	\$0	0.0%
237130	POWER & COMMUNICATION LINE & RELATED STRUCTURES	41	\$7,676,837	28	\$6,432,536	83.8%	12	\$1,059,785	13.8%	10	\$14,477	0.2%
237210	LAND SUBDIVISION	3	\$640	1	-\$946	-147.7%	0	\$0	0.0%	0	\$0	0.0%
237310	HIGHWAY, STREET, AND BRIDGE	462	\$90,807,168	424	\$77,646,915	85.5%	187	\$47,283,489	52.1%	124	\$4,397,178	4.8%
237990	OTHER HEAVY AND CIVIL ENGINEERING	900	\$166,576,575	798	\$119,042,930	71.5%	180	\$48,295,508	29.0%	263	\$35,695,666	21.4%
238110	POURED CONCRETE FOUNDATION AND STRUCTURE	100	\$14,601,284	78	\$7,247,430	49.6%	23	\$1,823,396	12.5%	36	\$462,973	3.2%
238120	STRUCTURAL STEEL AND PRECAST CONCRETE	18	\$3,365,066	16	\$1,710,470	50.8%	6	\$619,189	18.4%	3	\$15,720	0.5%
238130	FRAMING CONTRACTORS	3	\$14,986	2	-\$1,174	-7.8%	0	\$0	0.0%	1	-\$4,500	-30.0%
238140	MASONRY CONTRACTORS	54	\$9,343,799	53	\$9,341,187	100.0%	24	\$8,651,253	92.6%	13	\$7,788	0.1%
238150	GLASS AND GLAZING CONTRACTORS	13	\$54,302	13	\$54,302	100.0%	0	\$0	0.0%	7	\$20,428	37.6%
238160	ROOFING CONTRACTORS	210	\$7,725,380	207	\$7,704,006	99.7%	97	\$4,944,225	64.0%	68	\$392,216	5.1%
238170	SIDING CONTRACTORS	22	\$378,422	21	\$349,467	92.4%	3	\$88,573	23.4%	9	\$9,405	2.5%
238190	OTHER FOUNDATION, STRUCTURE, & BLDG. EXTERIOR	83	\$5,617,104	78	\$4,298,359	76.5%	38	\$3,107,336	55.3%	20	\$508,885	9.1%
238210	ELECTRICAL CONTRACTORS & OTHER WIRING	209	\$10,910,764	183	\$9,645,145	88.4%	37	\$2,455,033	22.5%	46	\$1,658,183	15.2%
238220	PLUMBING, HEATING, AND AIR-CONDITIONING	188	\$7,607,765	166	\$6,906,051	90.8%	47	\$4,339,579	57.0%	63	\$951,773	12.5%
238230	PAINTING AND WALL COVERING CONTRACTORS	114	\$3,269,642	107	\$3,025,930	92.5%	48	\$1,661,561	50.8%	23	\$215,200	6.6%
238290	OTHER BUILDING EQUIPMENT CONTRACTORS	28	\$3,559,978	25	\$3,370,331	94.7%	5	\$273,426	57.0%	14	\$3,057,837	85.9%
238310	DRYWALL AND INSULATION CONTRACTORS	15	\$724,929	15	\$724,929	100.0%	1	\$397,674	54.9%	2	\$23,127	3.2%
238320	PAINTING AND WALL COVERING CONTRACTORS	2	\$17,950	2	\$17,950	100.0%	0	\$0	0.0%	0	\$0	0.0%
238330	FLOORING CONTRACTORS	40	\$517,094	37	\$469,488	90.8%	4	\$72,804	14.1%	11	\$80,028	15.5%
238340	TILE AND TERRAZZO CONTRACTORS	3	\$11,270	3	\$11,270	100.0%	0	\$0	0.0%	0	\$0	0.0%
238350	FINISH CARPENTRY CONTRACTORS	25	\$345,689	21	\$327,756	94.8%	7	\$112,842	32.6%	5	\$600	0.2%
238390	OTHER BUILDING FINISHING CONTRACTORS	40	\$1,025,605	40	\$1,025,605	100.0%	17	\$604,467	58.9%	12	\$68,288	6.7%
238910	SITE PREPARATION CONTRACTORS	184	\$5,426,799	183	\$5,425,299	100.0%	38	\$1,084,987	20.0%	54	\$1,031,293	19.0%
238990	ALL OTHER SPECIALTY TRADE CONTRACTORS	729	\$28,888,447	691	\$25,537,678	88.4%	260	\$16,133,857	55.9%	198	\$3,125,125	10.8%
	<b>TOTALS ...</b>	<b>5,361</b>	<b>\$753,097,198</b>	<b>4,876</b>	<b>\$651,706,220</b>	<b>73.3%</b>	<b>1,988</b>	<b>\$308,330,610</b>	<b>40.9%</b>	<b>1,682</b>	<b>\$119,707,192</b>	<b>15.9%</b>

Interior FY'07 ComDem Report (as of Feb. 20, 2008) continued

NAICS	A&E SERVICES	ACT's	Total Dollars	SB	SB	SB%	SDB	SDB	ESB	ESB	ESB%
				ACT's	Dollars	Dollars	ACT's	Dollars	SDB%	ACT's	Dollars
41310	ARCHITECTURAL SERVICES	871	\$ 27,146,667	375	\$9,885,351	36.4%	105	\$2,107,458	61	\$1,070,526	3.9%
41330	ENGINEERING SERVICES	1062	\$ 48,365,927	339	\$10,970,619	22.7%	47	\$1,406,523	72	\$2,882,995	6.0%
41360	GEOPHYSICAL SURVEYING AND MAPPING SERVICES	27	\$524,083	15	\$230,068	43.9%	1	\$87,761	5	\$37,386	7.1%
41370	SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL)	336	\$8,875,016	242	\$3,759,267	42.4%	42	\$418,222	105	\$1,699,295	19.2%
	<b>TOTALS ...</b>	<b>2,296</b>	<b>\$84,911,693</b>	<b>971</b>	<b>\$24,845,305</b>	<b>29.3%</b>	<b>196</b>	<b>\$4,019,964</b>	<b>243</b>	<b>\$5,690,202</b>	<b>6.7%</b>
NAICS	NON NUCLEAR SHIP AND REPAIR	ACT's	Total Dollars	SB	SB	SB%	SDB	SDB	ESB	ESB	ESB%
336611	SHIP BUILDING AND REPAIRING	4	\$ 110,710	2	-\$4,113	-3.7%	0	\$0	3	\$117,078	105.8%
	<b>TOTALS ...</b>	<b>4</b>	<b>\$ 110,710</b>	<b>2</b>	<b>-\$4,113</b>	<b>-3.7%</b>	<b>0</b>	<b>\$0</b>	<b>3</b>	<b>\$117,078</b>	<b>105.8%</b>
NAICS	REFUSE SYSTEMS AND RELATED SERVICES	ACT's	Total Dollars	SB	SB	SB%	SDB	SDB	ESB	ESB	ESB%
562111	SOLID WASTE COLLECTION	307	\$6,875,372	202	\$6,185,783	95.7%	14	\$571,760	97	\$754,249	14.3%
562119	OTHER WASTE COLLECTION	26	\$362,448	24	\$346,808	95.7%	6	\$262,907	8	\$51,917	14.3%
562219	OTHER NONHAZARDOUS WASTE TREATMENT & DISPOSAL	3	\$31,844	3	\$31,844	100.0%	0	\$0	0	\$0	0.0%
	<b>TOTALS ...</b>	<b>336</b>	<b>\$7,269,664</b>	<b>229</b>	<b>\$6,564,435</b>	<b>90.3%</b>	<b>20</b>	<b>\$834,667</b>	<b>105</b>	<b>\$806,166</b>	<b>11.1%</b>
NAICS	LANDSCAPING AND PEST CONTROL SERVICES	ACT's	Total Dollars	SB	SB	SB%	SDB	SDB	ESB	ESB	ESB%
561710	EXTERMINATING AND PEST CONTROL SERVICES	36	\$91,412	34	\$88,172	96.5%	1	-\$3,295	13	\$13,725	15.0%
561730	LANDSCAPING SERVICES	176	\$3,634,754	155	\$3,158,354	86.9%	21	\$1,175,681	35	\$1,130,963	31.1%
	<b>TOTALS ...</b>	<b>212</b>	<b>\$3,726,166</b>	<b>189</b>	<b>\$3,246,526</b>	<b>87.1%</b>	<b>22</b>	<b>\$1,172,386</b>	<b>48</b>	<b>\$1,144,688</b>	<b>30.7%</b>