



# United States Department of the Interior

OFFICE OF THE SECRETARY  
WASHINGTON, D.C. 20240



JUN 12 2007

## Department of the Interior Acquisition Policy Release (DIAPR) 2007 - 07

Subject: Small Business Competitiveness Demonstration Program

Reference: Federal Acquisition Regulation Part 19

- Purpose.** This DIAPR provides updated guidance regarding the Small Business Competitiveness Demonstration Program (SBCDP). This policy release also supersedes DIAPR 2004 - 01 and its Amendment 01.
- Effective Date.** Effective upon issuance. The instructions contained in this release are applicable to solicitations issued after receipt of this document.
- Expiration Date.** No expiration unless superseded or canceled.
- Background and Explanation.** Title VII of the Business Opportunity Development Reform Act of 1988, as amended (Public Law 100-656), established the SBCDP to allow testing of specified innovative procurement methods and procedures from January 1, 1989 through December 31, 1997. The Small Business Reauthorization Act of 1997, Public Law 105-135 established the program on a permanent basis. Section 821 of the Ronald W. Reagan National Defense Authorization Act for Fiscal year 2005, Public Law 108 -375, amended Section 717 of the SBCDP Act of 1988 (15 U.S.C. 644 note).

Participating agencies are required to monitor attainment of their small business participation goals and make adjustments in set-aside policy on an annual basis. The current goals for the designated industry groups are as follows:

Designated Industry Groups/Codes	Small Business Goal	Emerging Small Business Goal
Construction under North American Industry Classification System (NAICS) codes that comprise subsectors 236, 237 (excluding dredging) and 238	40%	15%

<b>Designated Industry Groups/Codes</b>	<b>Small Business Goal</b>	<b>Emerging Small Business Goal</b>
Architect-Engineer (A-E) services (including surveying and mapping) under NAICS codes 541310, 541330, 541360, or 541370 (limited to FPDS service codes C111 through C119, C121 through C124, C129, C130, C211 through C216 f C219, T002, T004, T008, T009, T014, and R404) awarded under the Brooks A-E Act selection procedures	40%	15%
Refuse systems and related services under NAICS Codes 562111, 562119, and 562219 (FPDS code S205 )	40%	15%
336611 – Non-nuclear Ship Repair	40%	15%
561710 - Exterminating and Pest Control Services	40%	15%
561730 - Landscaping Services	40%	15%

Accordingly, the Department has analyzed procurement activity for Fiscal Year 2006. Changes in set-aside policy are implemented based on attainment of 40% for each group and 35% for individual codes within the construction and A-E services groups. The FY 2006 report for the Department (see Attachment 1) shows that the dollar value of awards to small businesses in the designated industry groups were as follows:

- a. DOI met the 40 percent goal for subsectors 236 (Construction of Buildings), 237 (Heavy and Civil Engineering Construction), and 238 (Specialty Trade Contractors).
- b. Individual bureaus exceeded the 35 percent goal in most but not all construction codes (e.g., goals were exceeded in codes 236116, 236117, 236118 and 236220).
- c. Some bureaus failed to achieve the 35 percent goal in construction NAICS codes 234120 (bridge and tunnel construction), 237210 (land subdivision), and 238340 (tile and terrazzo contractors).
- d. DOI achieved the 40 percent goal for A-E services as a group, however, not all bureaus met the 35 percent goal in all individual NAICS codes.
- e. Some bureaus stayed below the 35 percent goal in A-E services code 541330 (engineering services).
- f. DOI did not meet the 40 percent goal in non-nuclear ship repair.

g. DOI exceeded the 40 percent goal in refuse systems and related services.

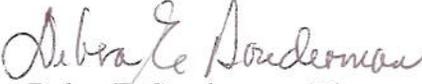
h. DOI exceeded the 40 percent goal in the pest control and landscaping services codes.

**5. Action Required.** All bureaus and offices shall adjust their small business set-aside policy as follows:

<u>Category/Code</u>	<u>Set-aside Adjustment</u>
All construction NAICS Codes except 234120, 237210, and 238340	Use full and open competition and other methods except for small business set-asides
Construction Codes 234120, 237210 and 238340	May use small business set-asides where possible and prudent
A-E Services Codes except for 541330	Use full and open competition and other methods except for small business set-asides
A-E Services Code 541330	May use small business set-asides where possible and prudent.
All non-nuclear ship repair codes	May use small business set-asides where possible and prudent.
All refuse systems codes	Use full and open competition and other methods except for small business set-asides
Pest control services	Use full and open competition and other methods except for small business set-asides
Landscaping services	Use full and open competition and other methods except for small business set-asides

When set-asides are not permitted, the use of full and open competition applies to all DIG procurements estimated to exceed the Reserve Amount for Emerging Small Businesses. Reserve Amounts are \$50,000 for A-E services and \$30,000 for the other DIGs. However, bureaus are authorized and encouraged to use the 8(a), HUBZone, and service-disabled veteran-owned business programs as an exception and alternative to full and open competition in this mode. (See FAR 19.1007(b)(2)).

Please contact Frank Gisondi, Office of Small and Disadvantaged Business Utilization on (202) 208-4907 if you should have any questions regarding the SBCDP.



Debra E. Sonderman, Director  
Office of Acquisition and Property Management

Attachment

Interior FY'06 ComDem Report (as of Oct. 30, 2006)

	CONSTRUCTION		Total Actions	Total Dollars	Sm.Bus. Actions	Sm.Bus. Dollars	SB Pct.	SDB Actions	SDB Dollars	SDB Pct.
SINGLE FAMILY HOUSING CONSTRUCTION(233210)	3	\$570,049	3	\$570,049	3	\$570,049	100.0%	1	\$246,886	43.3%
COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION(233320)	232	\$397,426	214	\$2,962,078	745.3%	(\$4,271,330)	0.0%	43	(\$4,271,330)	0.3%
HIGHWAY AND STREET CONSTRUCTION(234110)	5	(\$94,010)	5	(\$94,010)	100.0%	(\$78,546)	83.6%	2	(\$78,546)	0.0%
BRIDGE AND TUNNEL CONSTRUCTION(234120)	4	\$2,118,968	1	(\$5,183)	-0.2%	\$0	0.0%	0	\$0	0.0%
WATER, SEWER, AND PIPELINE CONSTRUCTION(234910)	19	\$845,487	13	\$829,637	98.1%	\$784,806	92.8%	6	\$784,806	92.8%
POWER AND COMMUNICATION TRANSMISSION LINE CONSTRUCTION(234920)	3	\$24,066	1	\$24,000	99.7%	\$24,000	99.7%	1	\$24,000	99.7%
ALL OTHER HEAVY CONSTRUCTION(234990)	27	\$1,260,490	25	\$1,169,924	92.8%	\$90,311	7.2%	3	\$90,311	7.2%
NEW SINGLE-FAMILY HOUSING CONSTRUCTION (EXCEPT OPERATIVE BUILDERS)(236115)	40	\$5,294,492	38	\$5,222,956	98.6%	\$863,177	16.3%	8	\$863,177	16.3%
NEW MULTIFAMILY HOUSING CONSTRUCTION (EXCEPT OPERATIVE BUILDERS)(236116)	10	\$4,905,366	5	\$3,938,587	80.3%	\$3,938,587	80.3%	5	\$3,938,587	80.3%
NEW HOUSING OPERATIVE BUILDERS(236117)	2	\$1,377,809	2	\$1,377,809	100.0%	\$1,114,288	80.9%	1	\$1,114,288	80.9%
RESIDENTIAL REMODELERS(236118)	64	\$2,242,816	61	\$2,162,912	96.4%	\$335,846	15.0%	14	\$335,846	15.0%
INDUSTRIAL BUILDING CONSTRUCTION(236210)	138	\$12,898,958	113	\$12,442,667	96.5%	\$10,079,865	78.1%	55	\$10,079,865	78.1%
COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION(236220)	911	\$260,806,157	808	\$160,464,169	61.5%	\$83,732,234	32.1%	520	\$83,732,234	32.1%
WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION(237110)	343	\$54,836,967	278	\$30,207,687	55.1%	\$12,898,183	23.5%	84	\$12,898,183	23.5%
OIL AND GAS PIPELINE AND RELATED STRUCTURES CONSTRUCTION(237120)	3	\$8,567	2	\$7,775	90.8%	\$3,455	40.3%	1	\$3,455	40.3%
POWER AND COMMUNICATION LINE AND RELATED STRUCTURES CONSTRUCTION(237130)	41	\$4,063,848	29	\$3,347,960	82.4%	\$890,950	21.9%	9	\$890,950	21.9%
LAND SUBDIVISION(237210)	3	\$590,414	2	\$180,801	30.6%	\$174,801	29.6%	1	\$174,801	29.6%
HIGHWAY, STREET, AND BRIDGE CONSTRUCTION(237310)	410	\$44,598,261	371	\$41,923,735	94.0%	\$24,243,415	54.4%	136	\$24,243,415	54.4%
OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION(237900)	758	\$126,821,416	680	\$51,650,517	40.7%	\$14,023,009	11.1%	152	\$14,023,009	11.1%
POURED CONCRETE FOUNDATION AND STRUCTURE CONTRACTORS(238110)	75	\$3,404,469	66	\$3,054,084	89.7%	\$1,878,688	55.2%	17	\$1,878,688	55.2%
STRUCTURAL STEEL AND PRECAST CONCRETE CONTRACTORS(238120)	8	\$1,937,438	8	\$1,937,438	100.0%	\$1,888,906	97.5%	2	\$1,888,906	97.5%
FRAMING CONTRACTORS(238130)	5	\$53,090	4	\$51,566	97.1%	\$0	0.0%	0	\$0	0.0%
MASONRY CONTRACTORS(238140)	53	\$1,175,086	47	\$1,116,961	95.1%	\$387,549	33.0%	19	\$387,549	33.0%
GLASS AND GLAZING CONTRACTORS(238150)	14	\$64,241	14	\$64,241	100.0%	\$0	0.0%	0	\$0	0.0%
ROOFING CONTRACTORS(238160)	169	\$9,591,058	168	\$9,585,607	99.9%	\$5,961,906	62.2%	82	\$5,961,906	62.2%
SIDING CONTRACTORS(238170)	10	\$234,290	10	\$234,290	100.0%	\$136,590	58.3%	3	\$136,590	58.3%
OTHER FOUNDATION, STRUCTURE, AND BUILDING EXTERIOR CONTRACTORS(238190)	63	\$1,916,379	54	\$1,748,193	91.2%	\$919,561	48.0%	16	\$919,561	48.0%
ELECTRICAL CONTRACTORS(238210)	211	\$7,435,002	188	\$5,974,021	80.3%	\$2,360,054	31.7%	62	\$2,360,054	31.7%
PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS(238220)	203	\$7,253,468	181	\$5,459,637	75.3%	\$307,023	24.6%	65	\$307,023	24.6%
OTHER BUILDING EQUIPMENT CONTRACTORS(238290)	23	\$1,246,978	23	\$1,246,978	100.0%	\$33,893	11.5%	2	\$33,893	11.5%
DRYWALL AND INSULATION CONTRACTORS(238310)	19	\$295,519	19	\$295,519	100.0%	\$1,630,963	44.1%	2	\$33,893	11.5%
PAINTING AND WALL COVERING CONTRACTORS(238320)	99	\$3,702,070	97	\$3,265,083	88.2%	\$260,880	36.4%	39	\$1,630,963	44.1%
FLOORING CONTRACTORS(238330)	42	\$717,212	42	\$717,212	100.0%	\$0	0.0%	7	\$260,880	36.4%
TILE AND TERRAZZO CONTRACTORS(238340)	3	\$16,798	1	\$5,600	33.3%	\$0	0.0%	0	\$0	0.0%
FINISH CARPENTRY CONTRACTORS(238350)	33	\$306,598	33	\$306,598	100.0%	\$36,709	12.0%	13	\$36,709	12.0%
OTHER BUILDING FINISHING CONTRACTORS(238390)	34	\$1,574,082	32	\$1,464,282	93.0%	\$617,742	39.2%	11	\$617,742	39.2%
SITE PREPARATION CONTRACTORS(238910)	219	\$5,229,682	208	\$5,180,850	99.1%	\$1,379,700	26.4%	20	\$1,379,700	26.4%
ALL OTHER SPECIALTY TRADE CONTRACTORS(238990)	638	\$17,904,833	619	\$17,379,127	97.1%	\$9,252,121	51.7%	201	\$9,252,121	51.7%
<b>TOTALS...</b>	<b>4,937</b>	<b>\$587,625,840</b>	<b>4,465</b>	<b>\$377,471,357</b>	<b>64.2%</b>	<b>\$178,195,747</b>	<b>30.3%</b>	<b>1,607</b>	<b>\$178,195,747</b>	<b>30.3%</b>