

IBM Global Business Services – U.S. Federal

Volume IV - Cost/Price Proposal Representative Use Cases November 19, 2012

U.S. Department of the Interior

Foundation Cloud Hosting Services

In Response to Solicitation #D12PS00316

Submitted to: Department of the Interior, NBC, AQD 381 Elden Street, 4th Floor Herndon, VA 20170 Attn: Rob Stoltz phone 703-964-3624 OR Nancy Moreno, phone 703-964-3562

Submitted by: IBM Corporation Global Business Services, Public Sector – Federal 6710 Rockledge Drive Bethesda, MD 20817

RESTRICTION ON DISCLOSURE AND USE OF DATA

The information specifically identified on all pages of this proposal constitutes trade secrets or confidential commercial and financial information which the offeror believes to be exempt from disclosure under the Freedom of Information Act. The offeror requests that this information not be disclosed to the public, except as may be required by law. The offeror also requests that this information not be used in whole or part by the government for any purpose other than to evaluate the proposal, except that if a contract is awarded to the offeror as a result of or in connection with the submission of the proposal, the Government shall have the right to use the information to the extent provided in the contract.

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Introduction

International Business Machines Corporation Global Business Services U.S. Federal (IBM) is pleased to submit this proposal to the Department of the Interior (DOI)/National Business Center (NBC), Acquisition Services Directorate (AQD) for the Foundation Cloud Hosting Services (FCHS) acquisition, Solicitation No. D12PS00316.

This workbook contains the pricing for the four (4) representative use cases: Storage Services, Virtual Machine (VM) Hosting Services, Database (DB) Hosting Services, and Secure File Transfer Hosting Services.

For pricing and evaluation purposes for each of the use cases, we have used a start date of December 31, 2012 with the period of performance (POP) as shown in Table 1.

Table 1 - Period of Performance

Storage Services POP: Base Period: December 31, 2012 - December 30, 2013 Option Period One: December 31, 2013 - December 30, 2014 Option Period Two: December 31, 2014 - December 30, 2015 Option Period Three: December 31, 2015 - December 30, 2016 Virtual Machine (VM) Hosting Services POP: Base Period: December 31, 2012 - December 30, 2015 Option Period One: December 31, 2015 - December 30, 2017 Option Period Two: December 31, 2017 - December 30, 2019 Option Period Three: December 31, 2019 - December 30, 2021 Database (DB) Services POP: Base Period: December 31, 2012 - December 30, 2015 Option Period One: December 31, 2015 - December 30, 2017 Option Period Two: December 31, 2017 - December 30, 2019 Option Period Three: December 31, 2019 - December 30, 2021 Secure File Transfer Services POP: Base Period: December 31, 2012 - December 30, 2015 Option Period One: December 31, 2015 - December 30, 2016 Option Period Two: December 31, 2016 - December 30, 2017 Option Period Three: December 31, 2017 - December 30, 2018

IBM's proposal is valid for sixty (60) calendar days from the date specified for receipt of quotes or as requested in any subsequent amendment.

Attachment 9 - Representative Use Case for Storage Hosting Services

Period of Performance:

10 years (3 year Base, 3 two year options, 1 one year option)

For the use Storage, VM Hosting, and DB Hosting use cases, per section J-7 of each use case, Portfolio A represents the LOWER service level and Portfolio B represents the HIGHER service level. Per the government's instructions, this differs from the Development and Test and Web Hosting, in which Portfolio A represents the HIGHER service level and Portfolio B represents the LOWER service level.

Service Portfolio A

CLIN Code	OS Code	os	Operating System	Class	Sub Class	Months	Unit
0004AA-Tier 2	N/A	N/A	N/A	Class A Storage	Low Speed {SAN}	12	per GB per Month
0004AB-Tier 2	N/A	N/A	N/A	Class B Storage	Low Speed {SAN}	12	per GB per Month
0004AC-Tier 2	N/A	N/A	N/A	Class C Storage	Remote On-Line	12	per GB per Month
0004AD	N/A	N/A	N/A	Class D Storage	Long Term {Tape Library}	12	per GB per Month
0008AG	N/A	N/A	N/A	Service Desk Band4, Severity 1&2	N/A	12	per GB per Month
0008AH	N/A	N/A	N/A	Service Desk Band4, Severity 3&4	N/A	12	per GB per Month



Attachment 9 - Representative Use Case for Storage Hosting Services

Service Portfolio A				Base Period Year 1 2013				Base Period Year 2 2014			
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Qty	Total Price	Unit Price	Discount Unit Price	Qty	Total Price
0004AA-Tier 2	N/A	N/A	N/A								
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AG	N/A	N/A	N/A								
0008AH	N/A	N/A	N/A								



Attachment 9 - Representative Use Case for Storage Hosting Services

					Ba	ase Period		Option Period 1				
						Year 3				Year 4		
Service Portfolio A		-		2015					2016			
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Qty	Total Price	Unit Price	Discount Unit Price	Qty	Total Price	
0004AA-Tier 2	N/A	N/A	N/A									
0004AB-Tier 2	N/A	N/A	N/A									
0004AC-Tier 2	N/A	N/A	N/A									
0004AD	N/A	N/A	N/A									
0008AG	N/A	N/A	N/A									
0008AH	N/A	N/A	N/A									



Attachment 9 - Representative Use Case for Storage Hosting Services

Period of Performance:

					Opt	ion Period 1		Option Period 2			
						Year 5				Year 6	
Service Portfolio A						2017		2018			
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Qty	Total Price	Unit Price	Discount Unit Price	Qty	Total Price
0004AA-Tier 2	N/A	N/A	N/A								
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AG	N/A	N/A	N/A								
0008AH	N/A	N/A	N/A								

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Attachment 9 - Representative Use Case for Storage Hosting Services

						n Period 2 Year 7		Option Period 3 Year 8				
Service Portfolio A				2019					2020			
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Qty	Total Price	Unit Price	Discount Unit Price	Qty	Total Price	
0004AA-Tier 2	N/A	N/A	N/A									
0004AB-Tier 2	N/A	N/A	N/A									
0004AC-Tier 2	N/A	N/A	N/A									
0004AD	N/A	N/A	N/A									
0008AG	N/A	N/A	N/A									
0008AH	N/A	N/A	N/A									
0008AH		N/A	N/A									



Attachment 9 - Representative Use Case for Storage Hosting Services

					Optio	on Period 3			Optic	on Period 4	
					١	Year 9			١	/ear 10	
Service Portfolio A						2021		2022			
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Qty	Total Price	Unit Price	Discount Unit Price	Qty	Total Price
0004AA-Tier 2	N/A	N/A	N/A								
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AG	N/A	N/A	N/A								
0008AH	N/A	N/A	N/A								
	-	-									



Attachment 9 - Representative Use Case for Storage Hosting Services

Period of Performance:

Service Portfolio A

CLIN Code	OS Code	os	Operating System	Тс	otal Contract
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)	
0004AB-Tier 2	N/A	N/A	N/A		
0004AC-Tier 2	N/A	N/A	N/A		
0004AD	N/A	N/A	N/A		
0008AG	N/A	N/A	N/A		
0008AH	N/A	N/A	N/A		
			•	\$	22,595,955.50

Attachment 9 - Representative Use Case for Storage Hosting Services

Period of Performance:

10 years (3 year Base, 2 two year options, 1 one year option)

Portfolio A represents the LOWER service level and Portfolio B represents the HIGHER service level. Per the government's instructions, this differs from the Development and Test and Web Hosting, in which Portfolio A represents the HIGHER service level and Portfolio B represents the LOWER service level.

Service Portfolio B

CLIN Code	OS Code	os	Operating System	Class	Sub Class	Months	Unit
0004AA-Tier 2	N/A	N/A	N/A	Class A Storage	Low Speed {SAN}	12	per GB per Month
0004AB-Tier 2	N/A	N/A	N/A	Class B Storage	Low Speed {SAN}	12	per GB per Month
0004AC-Tier 2	N/A	N/A	N/A	Class C Storage	Remote On-Line	12	per GB per Month
0004AD	N/A	N/A	N/A	Class D Storage	Long Term {Tape Library}	12	per GB per Month
0008AC	N/A	N/A	N/A	Service Desk Band2, Severity 1&2	N/A	12	per GB per Month
0008AD	N/A	N/A	N/A	Service Desk Band2, Severity 3&4	N/A	12	per GB per Month



Attachment 9 - Representative Use Case for Storage Hosting Services

						Base Perio	bd			
						Year 1				
Service Portfoli	io B			2013						
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)						
0004AB-Tier 2	N/A	N/A	N/A							
0004AC-Tier 2	N/A	N/A	N/A							
0004AD	N/A	N/A	N/A							
0008AC	N/A	N/A	N/A							
0008AD	N/A	N/A	N/A							



Attachment 9 - Representative Use Case for Storage Hosting Services

						Base Period	ł				
				Year 2							
Service Portfoli	o B			2014							
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price			
0004AA-Tier 2	N/A	N/A	N/A								
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								



Attachment 9 - Representative Use Case for Storage Hosting Services

						Base Perio	d				
				Year 3							
Service Portfoli	o B			2015							
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price			
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)							
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								



Attachment 9 - Representative Use Case for Storage Hosting Services

						Option Peric	od 1				
						Year 4					
Service Portfoli	o B				2016						
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price			
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)							
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								
	•	-	•								



Attachment 9 - Representative Use Case for Storage Hosting Services

						Option Peri	iod 1				
				Year 5							
Service Portfolio	5 B				2017						
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price			
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)							
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								
	-	-	-								



Attachment 9 - Representative Use Case for Storage Hosting Services

						Option Perio	od 2				
				Year 6							
Service Portfolic	B				2018						
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price			
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)							
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								



Attachment 9 - Representative Use Case for Storage Hosting Services

						Option Period	12			
				Year 7						
Service Portfolio	o B			2019						
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band	Qty	Total Price		
	N1/A	N1/A		(b) (4)		1 Unit Price				
0004AA-Tier 2	N/A	N/A								
0004AB-Tier 2	N/A N/A	N/A	N/A N/A							
0004AC-Tier 2 0004AD	N/A N/A	N/A N/A	N/A N/A							
			N/A N/A							
0008AC 0008AD	N/A N/A	N/A N/A	N/A N/A							



Attachment 9 - Representative Use Case for Storage Hosting Services

						Option Peri	od 3				
				Year 8							
Service Portfoli	о В				2020						
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price			
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)							
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								
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Attachment 9 - Representative Use Case for Storage Hosting Services

						Option Period	3				
				Year 9							
Service Portfolio	B				2021						
CLIN Code	OS Code	os	Operating System	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price			
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)							
0004AB-Tier 2	N/A	N/A	N/A								
0004AC-Tier 2	N/A	N/A	N/A								
0004AD	N/A	N/A	N/A								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								
	•	-									



Attachment 9 - Representative Use Case for Storage Hosting Services

				Option Period 4]	
						Year 10			1	
Service Portfolio B						2022				
			Operating		Discount Unit	Availability				
CLIN Code	OS Code	OS	Operating	Unit Price	Price	Availability Service Band 1	Qty	Total Price	т	otal Contract
			System		Frice	Unit Price				
0004AA-Tier 2	N/A	N/A	N/A	(b) (4)						
0004AB-Tier 2	N/A	N/A	N/A							
0004AC-Tier 2	N/A	N/A	N/A							
0004AD	N/A	N/A	N/A							
0008AC	N/A	N/A	N/A							
0008AD	N/A	N/A	N/A							
								(b) (4)	\$	43,895,126.52



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Period of Performance:

10 years (3 year Base, 3 two year options, 1 one year option)

For the use Storage, VM Hosting, and DB Hosting use cases, per section J-7 of each use case, Portfolio A represents the LOWER service level and Portfolio B represents the HIGHER service level. Per the government's instructions, this differs from the Development and Test and Web Hosting, in which Portfolio A represents the HIGHER service level and Portfolio B represents the LOWER service level.

Service Portfolio A

CLIN Code	OS Code	os	Operating System	Class	Sub Class	% of servers	Duty Cycle %
0005AA	OS0001	Microsoft Windows	Enterprise Server	Standard	Extra Small	6.0%	33.0%
0005AB	OS0001	Microsoft Windows	Enterprise Server	Standard	Small	12.0%	33.0%
0005AC	OS0001	Microsoft Windows	Enterprise Server	Standard	Medium	30.0%	33.0%
0005AD	OS0001	Microsoft Windows	Enterprise Server	Standard	Large	9.0%	33.0%
0005AE	OS0001	Microsoft Windows	Enterprise Server	Standard	Extra Large	3.0%	33.0%
0005AF	OS0001	Microsoft Windows	Enterprise Server	High Memory	Extra Small	2.0%	33.0%
0005AG	OS0002	LINUX	Centos	High Memory	Small	4.0%	33.0%
0005AH	OS0002	LINUX	Centos	High Memory	Medium	10.0%	33.0%
0005AJ	OS0002	LINUX	Centos	High Memory	Large	3.0%	33.0%
0005AK	OS0001	Microsoft Windows	Enterprise Server	High Memory	Extra Large	1.0%	33.0%
0005AL	OS0002	LINUX	Centos	High Computing	Medium	3.0%	33.0%
0005AM	OS0009	IBM	AIX (Standard)	High Computing	Large	7.5%	33.0%
0005AN	OS0001	Microsoft Windows	Enterprise Server	High Computing	Extra Large	4.5%	33.0%
0005AP	OS0001	Microsoft Windows	Enterprise Server	High Performance Cluster	Large	2.5%	33.0%
0005AQ	OS0009	IBM	AIX (Enterprise)	High Performance Cluster	Extra Large	2.5%	33.0%
0008AG	N/A	N/A	N/A	Service Desk Band4, Severity 1&2	N/A		100.0%
0008AH	N/A	N/A	N/A	Service Desk Band4, Severity 3&4	N/A		100.0%



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

								Base Pe			
						Year 1					
Service Portfo	lio A	-						2013	6		
CLIN Code	OS Code	os	Operating System	Months	Unit	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	12	per Month	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server	12	per Month						
0005AC	OS0001	Microsoft Windows	Enterprise Server	12	per Month						
005AD	OS0001	Microsoft Windows	Enterprise Server	12	per Month						
0005AE	OS0001	Microsoft Windows	Enterprise Server	12	per Month						
005AF	OS0001	Microsoft Windows	Enterprise Server	12	per Month						
0005AG	OS0002	LINUX	Centos	12	per Month						
005AH	OS0002	LINUX	Centos	12	per Month						
005AJ	OS0002	LINUX	Centos	12	per Month						
0005AK	OS0001	Microsoft Windows	Enterprise Server	12	per Month						
005AL	OS0002	LINUX	Centos	12	per Month						
005AM	OS0009	IBM	AIX (Standard)	12	per Month						
005AN	OS0001	Microsoft Windows	Enterprise Server	12	per Month						
005AP	OS0001	Microsoft Windows	Enterprise Server	12	per Month						
005AQ	OS0009	IBM	AIX (Enterprise)	12	per Month						
008AG	N/A	N/A	N/A	12	per VM per month						
008AH	N/A	N/A	N/A	12	per VM per month						



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Service Portfol	lio A			Base Period Year 2 2014					
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server	-					
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos	-					
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AG	N/A	N/A	N/A						
0008AH	N/A	N/A	N/A						

Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Service Portfol	lio A			Base Period Year 3 2015					
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AG	N/A	N/A	N/A						
0008AH	N/A	N/A	N/A						



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Service Portfol	lio A			Option Period 1 Year 4 2016					
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AG	N/A	N/A	N/A						
008AH	N/A	N/A	N/A						

Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Service Portfol	lio A			Option Period 1 Year 5 2017					
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos	-					
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AG	N/A	N/A	N/A						
0008AH	N/A	N/A	N/A						



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Period of Performance:

Service Portfol		Option Period 2 Year 6 2018						
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)				
0005AB	OS0001	Microsoft Windows	Enterprise Server					
0005AC	OS0001	Microsoft Windows	Enterprise Server					
0005AD	OS0001	Microsoft Windows	Enterprise Server					
0005AE	OS0001	Microsoft Windows	Enterprise Server					
0005AF	OS0001	Microsoft Windows	Enterprise Server					
0005AG	OS0002	LINUX	Centos					
0005AH	OS0002	LINUX	Centos					
0005AJ	OS0002	LINUX	Centos					
0005AK	OS0001	Microsoft Windows	Enterprise Server					
0005AL	OS0002	LINUX	Centos					
0005AM	OS0009	IBM	AIX (Standard)					
0005AN	OS0001	Microsoft Windows	Enterprise Server					
0005AP	OS0001	Microsoft Windows	Enterprise Server					
0005AQ	OS0009	IBM	AIX (Enterprise)					
0008AG	N/A	N/A	N/A					
0008AH	N/A	N/A	N/A					



Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

					Option Period 2						
				Year 7							
Service Portfol	io A	1	-			2019					
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price			
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
005AH	OS0002	LINUX	Centos								
005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AG	N/A	N/A	N/A								
0008AH	N/A	N/A	N/A								

Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Period of Performance:

Service Portfol			Option Period 3 Year 8 2020						
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AG	N/A	N/A	N/A						
0008AH	N/A	N/A	N/A						



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Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Period of Performance:

Service Portfo	lio A		Option Period 3 Year 9 2021						
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AG	N/A	N/A	N/A						
0008AH	N/A	N/A	N/A						



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Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Service Portfol	io A			Option Period 4 Year 10 2022						
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Pric e	т	otal Contract
005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)						
005AB	OS0001	Microsoft Windows	Enterprise Server							
005AC	OS0001	Microsoft Windows	Enterprise Server							
005AD	OS0001	Microsoft Windows	Enterprise Server							
005AE	OS0001	Microsoft Windows	Enterprise Server							
005AF	OS0001	Microsoft Windows	Enterprise Server							
005AG	OS0002	LINUX	Centos							
005AH	OS0002	LINUX	Centos							
005AJ	OS0002	LINUX	Centos							
005AK	OS0001	Microsoft Windows	Enterprise Server							
005AL	OS0002	LINUX	Centos							
005AM	OS0009	IBM	AIX (Standard)							
005AN	OS0001	Microsoft Windows	Enterprise Server							
005AP	OS0001	Microsoft Windows	Enterprise Server							
005AQ	OS0009	IBM	AIX (Enterprise)							
008AG	N/A	N/A	N/A							
008AH	N/A	N/A	N/A							
	-	•	•					(U) (H)	\$	53,994,945.

Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Period of Performance:

10 years (3 year Base, 3 two year options, 1 one year option)

For the use Storage, VM Hosting, and DB Hosting use cases, per section J-7 of each use case, Portfolio A represents the LOWER service level and Portfolio B represents the HIGHER service level. Per the government's instructions, this differs from the Development and Test and Web Hosting, in which Portfolio A represents the HIGHER service level and Portfolio B represents the LOWER service level.

Service Portfolio B

CLIN Code	OS Code	OS	Operating System	Class	Sub Class	% of servers	Duty Cycle %	Months
0005AA	OS0001	Microsoft Windows	Enterprise Server	Standard	Extra Small	6.0%	33.0%	12
0005AB	OS0001	Microsoft Windows	Enterprise Server	Standard	Small	12.0%	33.0%	12
0005AC	OS0001	Microsoft Windows	Enterprise Server	Standard	Medium	30.0%	33.0%	12
0005AD	OS0001	Microsoft Windows	Enterprise Server	Standard	Large	9.0%	33.0%	12
0005AE	OS0001	Microsoft Windows	Enterprise Server	Standard	Extra Large	3.0%	33.0%	12
0005AF	OS0001	Microsoft Windows	Enterprise Server	High Memory	Extra Small	2.0%	33.0%	12
0005AG	OS0002	LINUX	Centos	High Memory	Small	4.0%	33.0%	12
0005AH	OS0002	LINUX	Centos	High Memory	Medium	10.0%	33.0%	12
0005AJ	OS0002	LINUX	Centos	High Memory	Large	3.0%	33.0%	12
0005AK	OS0001	Microsoft Windows	Enterprise Server	High Memory	Extra Large	1.0%	33.0%	12
0005AL	OS0002	LINUX	Centos	High Computing	Medium	3.0%	33.0%	12
0005AM	OS0009	IBM	AIX (Standard)	High Computing	Large	7.5%	33.0%	12
0005AN	OS0001	Microsoft Windows	Enterprise Server	High Computing	Extra Large	4.5%	33.0%	12
0005AP	OS0001	Microsoft Windows	Enterprise Server	High Performance Cluster	Large	2.5%	33.0%	12
0005AQ	OS0009	IBM	AIX (Enterprise)	High Performance Cluster	Extra Large	2.5%	33.0%	12
0008AC	N/A	N/A	N/A	Service Desk Band2, Severity 1&2	N/A		100.0%	12
0008AD	N/A	N/A	N/A	Service Desk Band2, Severity 3&4	N/A		100.0%	12



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

									Base Period Year 1		
Service Por	rtfolio B							2013			
CLIN Code	OS Code	OS	Operating System	Unit	Service Level Bands	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	per Month	1	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AC	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AD	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AE	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AF	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AG	OS0002	LINUX	Centos	per Month	1						
0005AH	OS0002	LINUX	Centos	per Month	1						
0005AJ	OS0002	LINUX	Centos	per Month	1						
0005AK	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AL	OS0002	LINUX	Centos	per Month	1						
0005AM	OS0009	IBM	AIX (Standard)	per Month	1						
0005AN	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AP	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AQ	OS0009	IBM		per Month	1						
008AC	N/A	N/A	N/A	per VM per month							
0008AD	N/A	N/A	N/A	per VM per month							



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Period of Performance:

							e Period				
				Year 2							
Service Por	tfolio B						2014				
CLIN Code	OS Code	os	Operating System	_	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								

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Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Period of Performance:

							e Period				
				Year 3							
Service Por	tfolio B						2015				
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								



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Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

						Opti	on Period 1				
				Year 4							
Service Por	tfolio B						2016				
CLIN Code	OS Code	OS	Operating System	•	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								

Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

				Option Period 1 Year 5							
0				2017							
Service Por	ποιιο Β			2017							
CLIN Code	OS Code	os	Operating System		Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

						C	ption Period 2		
							Year 6		
Service Por	tfolio B		-				2018		
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AC	N/A	N/A	N/A						
0008AD	N/A	N/A	N/A						



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

Period of Performance:

				Option Period 2							
							Year 7				
Service Por	ttolio B	1	1	2019							
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								



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Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

				Option Period 3							
							Year 8				
Service Por	tfolio B	-	-	2020							
CLIN Code	OS Code	OS	Operating System	-	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								

Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

				Option Period 3							
							Year 9				
Service Por	tfolio B			2021							
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								



Attachment 10 - Representative Use Case for Virtual Machine Hosting Services

							n Period 4 ear 10			
Service Por	tfolio B						2022			
CLIN Code		os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price	Total Contract
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)						
0005AB	OS0001	Microsoft Windows	Enterprise Server							
0005AC	OS0001	Microsoft Windows	Enterprise Server							
0005AD	OS0001	Microsoft Windows	Enterprise Server							
0005AE	OS0001	Microsoft Windows	Enterprise Server							
0005AF	OS0001	Microsoft Windows	Enterprise Server							
0005AG	OS0002	LINUX	Centos							
0005AH	OS0002	LINUX	Centos							
0005AJ	OS0002	LINUX	Centos							
0005AK	OS0001	Microsoft Windows	Enterprise Server							
0005AL	OS0002	LINUX	Centos							
0005AM	OS0009	IBM	AIX (Standard)							
0005AN	OS0001	Microsoft Windows	Enterprise Server							
0005AP	OS0001	Microsoft Windows	Enterprise Server							
0005AQ	OS0009	IBM	AIX (Enterprise)							
0008AC	N/A	N/A	N/A							
0008AD	N/A	N/A	N/A							
						\$			(b) (4)	\$87,089,400.8



Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

10 years (3 year Base, 3 two year options, 1 one year option)

For the use Storage, VM Hosting, and DB Hosting use cases, per section J-7 of each use case, Portfolio A represents the LOWER service level and Portfolio B represents the HIGHER service level. Per the government's instructions, this differs from the Development and Test and Web Hosting, in which Portfolio A represents the HIGHER service level and Portfolio B represents the LOWER service level.

Service Portfolio A

CLIN Code	OS Code	os	Operating System	Class	Sub Class	% of servers	Duty Cycle %	Months
0005AA	OS0001	Microsoft Windows	Enterprise Server	Standard	Extra Small	6.0%	33.0%	12
0005AB	OS0001	Microsoft Windows	Enterprise Server	Standard	Small	12.0%	33.0%	12
0005AC	OS0001	Microsoft Windows	Enterprise Server	Standard	Medium	30.0%	33.0%	12
0005AD	OS0001	Microsoft Windows	Enterprise Server	Standard	Large	9.0%	33.0%	12
0005AE	OS0001	Microsoft Windows	Enterprise Server	Standard	Extra Large	3.0%	33.0%	12
0005AF	OS0001	Microsoft Windows	Enterprise Server	High Memory	Extra Small	2.0%	33.0%	12
0005AG	OS0002	LINUX	Centos	High Memory	Small	4.0%	33.0%	12
0005AH	OS0002	LINUX	Centos	High Memory	Medium	10.0%	33.0%	12
0005AJ	OS0002	LINUX	Centos	High Memory	Large	3.0%	33.0%	12
0005AK	OS0001	Microsoft Windows	Enterprise Server	High Memory	Extra Large	1.0%	33.0%	12
0005AL	OS0011	Bring Your Own	BYO	High Computing	Medium	3.0%	33.0%	12
0005AM	OS0009	IBM	AIX (Standard)	High Computing	Large	7.5%	33.0%	12
0005AN	OS0011	Bring Your Own	BYO	High Computing	Extra Large	4.5%	33.0%	12
0005AP	OS0011	Bring Your Own	BYO	High Performance Cluster	Large	2.5%	33.0%	12
0005AQ	OS0009	IBM	AIX (Enterprise)	High Performance Cluster	Extra Large	2.5%	33.0%	12
0008AG	N/A	N/A	N/A	Service Desk Band4, Severity 1&2	N/A	100.0%	100.0%	12
0008AH	N/A	N/A	N/A	Service Desk Band4, Severity 3&4	N/A	100.0%	100.0%	12

Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

					Base Period				
						-	Year 1		
Service Por	rtfolio A						2013		
CLIN Code	OS Code	os	Operating System	Unit	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	per Month	(b) (4)				
0005AB	OS0001	Microsoft Windows	Enterprise Server	per Month					
0005AC	OS0001	Microsoft Windows	Enterprise Server	per Month					
0005AD	OS0001	Microsoft Windows	Enterprise Server	per Month					
0005AE	OS0001	Microsoft Windows	Enterprise Server	per Month					
0005AF	OS0001	Microsoft Windows	Enterprise Server	per Month					
0005AG	OS0002	LINUX	Centos	per Month					
0005AH	OS0002	LINUX	Centos	per Month					
0005AJ	OS0002	LINUX	Centos	per Month					
0005AK	OS0001	Microsoft Windows	Enterprise Server	per Month					
0005AL	OS0011	Bring Your Own	BYO	per Month					
0005AM	OS0009	IBM	AIX (Standard)	per Month					
0005AN	OS0011	Bring Your Own	BYO	per Month					
0005AP	OS0011	Bring Your Own	BYO	per Month					
0005AQ	OS0009	IBM	AIX (Enterprise)	per Month					
0008AG	N/A	N/A	N/A	per VM per month					
0008AH	N/A	N/A	N/A	per VM per month					

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

			Base Period Year 2					
Comileo Dor								
Service Por	ποιιο Α					2014		
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)				
0005AB	OS0001	Microsoft Windows	Enterprise Server					
0005AC	OS0001	Microsoft Windows	Enterprise Server					
0005AD	OS0001	Microsoft Windows	Enterprise Server					
0005AE	OS0001	Microsoft Windows	Enterprise Server					
0005AF	OS0001	Microsoft Windows	Enterprise Server					
0005AG	OS0002	LINUX	Centos					
0005AH	OS0002	LINUX	Centos					
0005AJ	OS0002	LINUX	Centos					
0005AK	OS0001	Microsoft Windows	Enterprise Server					
0005AL	OS0011	Bring Your Own	BYO					
0005AM	OS0009	IBM	AIX (Standard)					
0005AN	OS0011	Bring Your Own	BYO					
0005AP	OS0011	Bring Your Own	BYO					
0005AQ	OS0009	IBM	AIX (Enterprise)					
0008AG	N/A	N/A	N/A					
0008AH	N/A	N/A	N/A					

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Attachment 11 - Representative Use Case for Database Hosting Services

				Base Period						
						Year 3				
Service Por	ttolio A					2015				
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)						
0005AB	OS0001	Microsoft Windows	Enterprise Server							
0005AC	OS0001	Microsoft Windows	Enterprise Server							
0005AD	OS0001	Microsoft Windows	Enterprise Server							
0005AE	OS0001	Microsoft Windows	Enterprise Server							
0005AF	OS0001	Microsoft Windows	Enterprise Server							
0005AG	OS0002	LINUX	Centos							
0005AH	OS0002	LINUX	Centos							
0005AJ	OS0002	LINUX	Centos							
0005AK	OS0001	Microsoft Windows	Enterprise Server							
0005AL	OS0011	Bring Your Own	BYO							
0005AM	OS0009	IBM	AIX (Standard)							
0005AN	OS0011	Bring Your Own	BYO							
0005AP	OS0011	Bring Your Own	BYO							
0005AQ	OS0009	IBM	AIX (Enterprise)							
0008AG	N/A	N/A	N/A							
0008AH	N/A	N/A	N/A							



Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

						Option Perio Year 4	d 1	
Service Por	rtfolio A					2016		
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	b) (4)				
0005AB	OS0001	Microsoft Windows	Enterprise Server					
0005AC	OS0001	Microsoft Windows	Enterprise Server					
0005AD	OS0001	Microsoft Windows	Enterprise Server					
0005AE	OS0001	Microsoft Windows	Enterprise Server					
0005AF	OS0001	Microsoft Windows	Enterprise Server					
0005AG	OS0002	LINUX	Centos					
0005AH	OS0002	LINUX	Centos					
0005AJ	OS0002	LINUX	Centos					
0005AK	OS0001	Microsoft Windows	Enterprise Server					
0005AL	OS0011	Bring Your Own	BYO					
0005AM	OS0009	IBM	AIX (Standard)					
0005AN	OS0011	Bring Your Own	BYO					
0005AP	OS0011	Bring Your Own	BYO					
0005AQ	OS0009	IBM	AIX (Enterprise)					
0008AG	N/A	N/A	N/A					
0008AH	N/A	N/A	N/A					

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

						Option Perio	d 1	
						Year 5		
Service Por	rtfolio A					2017		
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)				
0005AB	OS0001	Microsoft Windows	Enterprise Server					
0005AC	OS0001	Microsoft Windows	Enterprise Server					
0005AD	OS0001	Microsoft Windows	Enterprise Server					
0005AE	OS0001	Microsoft Windows	Enterprise Server					
0005AF	OS0001	Microsoft Windows	Enterprise Server					
0005AG	OS0002	LINUX	Centos					
0005AH	OS0002	LINUX	Centos					
0005AJ	OS0002	LINUX	Centos					
0005AK	OS0001	Microsoft Windows	Enterprise Server					
0005AL	OS0011	Bring Your Own	BYO					
0005AM	OS0009	IBM	AIX (Standard)					
0005AN	OS0011	Bring Your Own	BYO					
0005AP	OS0011	Bring Your Own	BYO					
0005AQ	OS0009	IBM	AIX (Enterprise)					
0008AG	N/A	N/A	N/A					
0008AH	N/A	N/A	N/A					

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

						Option Perio Year 6	d 2		
Service Por	tfolio A					2018			
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server	r					
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0011	Bring Your Own	BYO						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0011	Bring Your Own	BYO						
0005AP	OS0011	Bring Your Own	BYO						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AG	N/A	N/A	N/A						
0008AH	N/A	N/A	N/A						

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

						Option Peri Year 7	od 2	
Service Por	tfolio A					2019		
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)				
0005AB	OS0001	Microsoft Windows	Enterprise Server					
0005AC	OS0001	Microsoft Windows	Enterprise Server					
0005AD	OS0001	Microsoft Windows	Enterprise Server					
0005AE	OS0001	Microsoft Windows	Enterprise Server					
0005AF	OS0001	Microsoft Windows	Enterprise Server					
0005AG	OS0002	LINUX	Centos					
0005AH	OS0002	LINUX	Centos					
0005AJ	OS0002	LINUX	Centos					
0005AK	OS0001	Microsoft Windows	Enterprise Server					
0005AL	OS0011	Bring Your Own	BYO					
0005AM	OS0009	IBM	AIX (Standard)					
0005AN	OS0011	Bring Your Own	BYO					
0005AP	OS0011	Bring Your Own	BYO					
0005AQ	OS0009	IBM	AIX (Enterprise)					
0008AG	N/A	N/A	N/A					
0008AH	N/A	N/A	N/A					

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IBM Volume IV Use Case Price Proposal v7.xls Attach11 DB Hosting-Portfolio A Page 50 of 70



Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

				Option Period 3						
						Year 8				
Service Por	rtfolio A					2020				
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)						
0005AB	OS0001	Microsoft Windows	Enterprise Server							
0005AC	OS0001	Microsoft Windows	Enterprise Server							
0005AD	OS0001	Microsoft Windows	Enterprise Server	r						
0005AE	OS0001	Microsoft Windows	Enterprise Server							
0005AF	OS0001	Microsoft Windows	Enterprise Server							
0005AG	OS0002	LINUX	Centos							
0005AH	OS0002	LINUX	Centos							
0005AJ	OS0002	LINUX	Centos							
0005AK	OS0001	Microsoft Windows	Enterprise Server							
0005AL	OS0011	Bring Your Own	BYO							
0005AM	OS0009	IBM	AIX (Standard)							
0005AN	OS0011	Bring Your Own	BYO							
0005AP	OS0011	Bring Your Own	BYO							
0005AQ	OS0009	IBM	AIX (Enterprise)							
0008AG	N/A	N/A	N/A							
0008AH	N/A	N/A	N/A							

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

						Option Period Year 9	13	
Service Por	rtfolio A					2021		
CLIN Code		os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)				
0005AB	OS0001	Microsoft Windows	Enterprise Server					
0005AC	OS0001	Microsoft Windows	Enterprise Server					
0005AD	OS0001	Microsoft Windows	Enterprise Server					
0005AE	OS0001	Microsoft Windows	Enterprise Server					
0005AF	OS0001	Microsoft Windows	Enterprise Server					
0005AG	OS0002	LINUX	Centos					
0005AH	OS0002	LINUX	Centos					
0005AJ	OS0002	LINUX	Centos					
0005AK	OS0001	Microsoft Windows	Enterprise Server					
0005AL	OS0011	Bring Your Own	BYO					
0005AM	OS0009	IBM	AIX (Standard)					
0005AN	OS0011	Bring Your Own	BYO					
0005AP	OS0011	Bring Your Own	BYO					
0005AQ	OS0009	IBM	AIX (Enterprise)					
0008AG	N/A	N/A	N/A					
0008AH	N/A	N/A	N/A					

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

]			
						Year 10			
Service Po		1	1			2022			
CLIN Code	OS Code	os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Qty	Total Price	Total Contract
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0011	Bring Your Own	BYO						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0011	Bring Your Own	BYO						
0005AP	OS0011	Bring Your Own	BYO						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AG	N/A	N/A	N/A						
0008AH	N/A	N/A	N/A						
								(b) (4)	
									\$13,207,539.87

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

10 years (3 year Base, 3 two year options, 1 one year option)

For the use Storage, VM Hosting, and DB Hosting use cases, per section J-7 of each use case, Portfolio A represents the LOWER service level and Portfolio B represents the HIGHER service level. Per the government's instructions, this differs from the Development and Test and Web Hosting, in which Portfolio A represents the HIGHER service level and Portfolio B represents the LOWER service level.

Service Portfolio B

CLIN Code	OS Code	OS	Operating System	Class	Sub Class	% of servers	Duty Cycle %	Months
0005AA	OS0001	Microsoft Windows	Enterprise Server	Standard	Extra Small	6.0%	33.0%	12
0005AB	OS0001	Microsoft Windows	Enterprise Server	Standard	Small	12.0%	33.0%	12
0005AC	OS0001	Microsoft Windows	Enterprise Server	Standard	Medium	30.0%	33.0%	12
0005AD	OS0001	Microsoft Windows	Enterprise Server	Standard	Large	9.0%	33.0%	12
0005AE	OS0001	Microsoft Windows	Enterprise Server	Standard	Extra Large	3.0%	33.0%	12
0005AF	OS0001	Microsoft Windows	Enterprise Server	High Memory	Extra Small	2.0%	33.0%	12
0005AG	OS0002	LINUX	Centos	High Memory	Small	4.0%	33.0%	12
0005AH	OS0002	LINUX	Centos	High Memory	Medium	10.0%	33.0%	12
0005AJ	OS0002	LINUX	Centos	High Memory	Large	3.0%	33.0%	12
0005AK	OS0001	Microsoft Windows	Enterprise Server	High Memory	Extra Large	1.0%	33.0%	12
0005AL	OS0002	LINUX	Centos	High Computing	Medium	3.0%	33.0%	12
0005AM	OS0009	IBM	AIX (Standard)	High Computing	Large	7.5%	33.0%	12
0005AN	OS0001	Microsoft Windows	Enterprise Server	High Computing	Extra Large	4.5%	33.0%	12
0005AP	OS0001	Microsoft Windows	Enterprise Server	High Performance Cluster	Large	2.5%	33.0%	12
0005AQ	OS0009	IBM	AIX (Enterprise)	High Performance Cluster	Extra Large	2.5%	33.0%	12
0008AC	N/A	N/A	N/A	Service Desk Band2, Severity 1&2	N/A	100.0%	100.0%	12
0008AD	N/A	N/A	N/A	Service Desk Band2, Severity 3&4	N/A	100.0%	100.0%	12



Attachment 11 - Representative Use Case for Database Hosting Services

Comico Dou						Base Period Year 1 2013					
Service Por		OS	Operating System	Unit	Service Level Bands	Avg VMs	Unit Price	Discount Unit Price	Availability	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	per Month	1	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AC	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AD	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AE	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AF	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AG	OS0002	LINUX	Centos	per Month	1						
0005AH	OS0002	LINUX	Centos	per Month	1						
0005AJ	OS0002	LINUX	Centos	per Month	1						
0005AK	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AL	OS0002	LINUX	Centos	per Month	1						
0005AM	OS0009	IBM	AIX (Standard)	per Month	1						
0005AN	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AP	OS0001	Microsoft Windows	Enterprise Server	per Month	1						
0005AQ	OS0009	IBM	AIX (Enterprise)	per Month	1						
0008AC	N/A	N/A	N/A	per VM per month							
0008AD	N/A	N/A	N/A	per VM per month							



Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

				Base Period							
						Y	ear 2				
Service Por	tfolio B					2	2014				
CLIN Code	OS Code	OS	Operating System	Price 1 Unit Price							
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server								
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)								
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

				Base Period						
						Ye	ear 3			
Service Por	tfolio B					2	015			
CLIN Code	OS Code	OS	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price	
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)						
0005AB	OS0001	Microsoft Windows	Enterprise Server							
0005AC	OS0001	Microsoft Windows	Enterprise Server							
0005AD	OS0001	Microsoft Windows	Enterprise Server							
0005AE	OS0001	Microsoft Windows	Enterprise Server							
0005AF	OS0001	Microsoft Windows	Enterprise Server							
0005AG	OS0002	LINUX	Centos							
0005AH	OS0002	LINUX	Centos							
0005AJ	OS0002	LINUX	Centos							
0005AK	OS0001	Microsoft Windows	Enterprise Server							
0005AL	OS0002	LINUX	Centos							
0005AM	OS0009	IBM	AIX (Standard)							
0005AN	OS0001	Microsoft Windows	Enterprise Server							
0005AP	OS0001	Microsoft Windows	Enterprise Server							
0005AQ	OS0009	IBM	AIX (Enterprise)							
0008AC	N/A	N/A	N/A							
0008AD	N/A	N/A	N/A							

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Attachment 11 - Representative Use Case for Database Hosting Services

						Optior	n Period 1		
						Y	ear 4		
Service Por	tfolio B					2	2016		
CLIN Code	OS Code	OS	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AC	N/A	N/A	N/A						
0008AD	N/A	N/A	N/A						

Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

						Optio	n Period 1				
						١	(ear 5				
Service Por	tfolio B						2017				
CLIN Code	OS Code	OS	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price		
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)							
0005AB	OS0001	Microsoft Windows	Enterprise Server								
0005AC	OS0001	Microsoft Windows	Enterprise Server								
0005AD	OS0001	Microsoft Windows	Enterprise Server								
0005AE	OS0001	Microsoft Windows	Enterprise Server								
0005AF	OS0001	Microsoft Windows	Enterprise Server								
0005AG	OS0002	LINUX	Centos								
0005AH	OS0002	LINUX	Centos								
0005AJ	OS0002	LINUX	Centos								
0005AK	OS0001	Microsoft Windows	Enterprise Server	ſ							
0005AL	OS0002	LINUX	Centos								
0005AM	OS0009	IBM	AIX (Standard)	Ī							
0005AN	OS0001	Microsoft Windows	Enterprise Server								
0005AP	OS0001	Microsoft Windows	Enterprise Server								
0005AQ	OS0009	IBM	AIX (Enterprise)								
0008AC	N/A	N/A	N/A								
0008AD	N/A	N/A	N/A								

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Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

						Optio	n Period 2		
						Y	ear 6		
Service Por	tfolio B					:	2018		
CLIN Code	OS Code	OS	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)					
0005AB	OS0001	Microsoft Windows	Enterprise Server						
0005AC	OS0001	Microsoft Windows	Enterprise Server						
0005AD	OS0001	Microsoft Windows	Enterprise Server						
0005AE	OS0001	Microsoft Windows	Enterprise Server						
0005AF	OS0001	Microsoft Windows	Enterprise Server						
0005AG	OS0002	LINUX	Centos						
0005AH	OS0002	LINUX	Centos						
0005AJ	OS0002	LINUX	Centos						
0005AK	OS0001	Microsoft Windows	Enterprise Server						
0005AL	OS0002	LINUX	Centos						
0005AM	OS0009	IBM	AIX (Standard)						
0005AN	OS0001	Microsoft Windows	Enterprise Server						
0005AP	OS0001	Microsoft Windows	Enterprise Server						
0005AQ	OS0009	IBM	AIX (Enterprise)						
0008AC	N/A	N/A	N/A						
0008AD	N/A	N/A	N/A						

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IBM Volume IV Use Case Price Proposal v7.xls Attach11 DB Hosting-Portfolio B Page 60 of 70

Attachment 11 - Representative Use Case for Database Hosting Services

				Option Period 2									
				Year 7									
Service Por	tfolio B			2019									
CLIN Code	OS Code	OS	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price				
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)									
0005AB	OS0001	Microsoft Windows	Enterprise Server										
0005AC	OS0001	Microsoft Windows	Enterprise Server										
0005AD	OS0001	Microsoft Windows	Enterprise Server										
0005AE	OS0001	Microsoft Windows	Enterprise Server										
0005AF	OS0001	Microsoft Windows	Enterprise Server										
0005AG	OS0002	LINUX	Centos										
0005AH	OS0002	LINUX	Centos										
0005AJ	OS0002	LINUX	Centos										
0005AK	OS0001	Microsoft Windows	Enterprise Server										
0005AL	OS0002	LINUX	Centos										
0005AM	OS0009	IBM	AIX (Standard)										
0005AN	OS0001	Microsoft Windows	Enterprise Server										
0005AP	OS0001	Microsoft Windows	Enterprise Server										
0005AQ	OS0009	IBM	AIX (Enterprise)										
0008AC	N/A	N/A	N/A										
0008AD	N/A	N/A	N/A										
1													



Attachment 11 - Representative Use Case for Database Hosting Services

Period of Performance:

				Option Period 3									
				Year 8									
Service Por	tfolio B			2020									
CLIN Code	OS Code	OS	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price				
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)									
0005AB	OS0001	Microsoft Windows	Enterprise Server										
0005AC	OS0001	Microsoft Windows	Enterprise Server										
0005AD	OS0001	Microsoft Windows	Enterprise Server										
0005AE	OS0001	Microsoft Windows	Enterprise Server										
0005AF	OS0001	Microsoft Windows	Enterprise Server										
0005AG	OS0002	LINUX	Centos										
0005AH	OS0002	LINUX	Centos										
0005AJ	OS0002	LINUX	Centos										
0005AK	OS0001	Microsoft Windows	Enterprise Server										
0005AL	OS0002	LINUX	Centos										
0005AM	OS0009	IBM	AIX (Standard)										
0005AN	OS0001	Microsoft Windows	Enterprise Server										
0005AP	OS0001	Microsoft Windows	Enterprise Server										
0005AQ	OS0009	IBM	AIX (Enterprise)										
0008AC	N/A	N/A	N/A										
0008AD	N/A	N/A	N/A										

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Attachment 11 - Representative Use Case for Database Hosting Services

						Optio	n Period 3					
						`	Year 9					
Service Por	tfolio B			2021								
CLIN Code	OS Code	OS	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Price			
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)								
0005AB	OS0001	Microsoft Windows	Enterprise Server									
0005AC	OS0001	Microsoft Windows	Enterprise Server									
0005AD	OS0001	Microsoft Windows	Enterprise Server									
0005AE	OS0001	Microsoft Windows	Enterprise Server	,								
0005AF	OS0001	Microsoft Windows	Enterprise Server									
0005AG	OS0002	LINUX	Centos									
0005AH	OS0002	LINUX	Centos									
0005AJ	OS0002	LINUX	Centos									
0005AK	OS0001	Microsoft Windows	Enterprise Server									
0005AL	OS0002	LINUX	Centos									
0005AM	OS0009	IBM	AIX (Standard)									
0005AN	OS0001	Microsoft Windows	Enterprise Server									
0005AP	OS0001	Microsoft Windows	Enterprise Server									
0005AQ	OS0009	IBM	AIX (Enterprise)									
0008AC	N/A	N/A	N/A									
0008AD	N/A	N/A	N/A									

Attachment 11 - Representative Use Case for Database Hosting Services

						Opt	ion Period 4 Year 10			
Service Por	tfolio B						2022			
CLIN Code		os	Operating System	Avg VMs	Unit Price	Discount Unit Price	Availability Service Band 1 Unit Price	Qty	Total Price	Total Contract
0005AA	OS0001	Microsoft Windows	Enterprise Server	(b) (4)						
	OS0001	Microsoft Windows	Enterprise Server							
0005AC	OS0001	Microsoft Windows	Enterprise Server							
0005AD	OS0001	Microsoft Windows	Enterprise Server							
0005AE	OS0001	Microsoft Windows	Enterprise Server							
0005AF	OS0001	Microsoft Windows	Enterprise Server							
0005AG	OS0002	LINUX	Centos							
0005AH	OS0002	LINUX	Centos							
0005AJ	OS0002	LINUX	Centos							
0005AK	OS0001	Microsoft Windows	Enterprise Server							
0005AL	OS0002	LINUX	Centos							
0005AM	OS0009	IBM	AIX (Standard)							
0005AN	OS0001	Microsoft Windows	Enterprise Server							
0005AP	OS0001	Microsoft Windows	Enterprise Server							
0005AQ	OS0009	IBM	AIX (Enterprise)							
0008AC	N/A	N/A	N/A							
0008AD	N/A	N/A	N/A							
									(b) (4)	\$21,356,660.94

Attachment 12 - Representative Use Case for Secure File Transfer Services

Period of Performance:

10 years (3 year Base, 3 two year options, 1 one year option)

								E	Base Pe	eriod
									Year	1
									201	3
CLIN Code	OS Code	os	Operating System	Class	Sub Class	Months	Unit	Unit Price	Qty	Total Price
0006AA	N/A	N/A	N/A	Secure File Transfer SaaS	50GB for 500 users	12	per Month	(b) (4)		
Total										



Attachment 12 - Representative Use Case for Secure File Transfer Services

				E	Base Pe	eriod	E	Base Po	eriod	Op	otion P	eriod 1	
					Year 2			Year 3			Year 4		
					201	4	2015			2016			
CLIN Code	OS Code	os	Operating System	Unit Price	Qty	Price	Unit Price	Qty	Price	Unit Price	Qty	Price	
0006AA	N/A	N/A	N/A	(b) (4)									
Total													



Attachment 12 - Representative Use Case for Secure File Transfer Services

				Ор	Option Period 1			Option Period 2			Option Period 2		
				Year 5			Year 6			Year 7			
					201	7	2018			2019			
CLIN Code	OS Code	OS	Operating System	Unit Price	Qty	Total Price	Unit Price	Qty	Price	Unit Price	Qty	Price	
0006AA	N/A	N/A	N/A	(b) (4)									
Total													



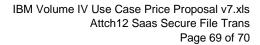
Attachment 12 - Representative Use Case for Secure File Transfer Services

				Ор	tion P	eriod 3	Ор	tion P	eriod 3	Ор	tion P	eriod 4
				Year 8			Year 9			Year 10		
					202	0	2021			2022		
CLIN Code	OS Code	os	Operating System	Unit Price	Qty	Price	Unit Price	Qty	Price	Unit Price	Qty	Price
0006AA	N/A	N/A	N/A	(b) (4)				1			2	
Total												



Attachment 12 - Representative Use Case for Secure File Transfer Services

CLIN Code	OS Code	os	Operating System	Tota	I Contract
0006AA	N/A	N/A	N/A	(b) (4)	
Total				\$	829,048.73







The following notes provide relevant assumptions surrounding IBM's price.

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