

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT		1. CONTRACT ID CODE		PAGE OF PAGES	
				1 2	
2. AMENDMENT/MODIFICATION NO. 0001		3. EFFECTIVE DATE See Block 16C		4. REQUISITION/PURCHASE REQ. NO.	
6. ISSUED BY Interior Business Center, AQD Division 1/Branch 1 381 Elden St Suite 4000 Herndon VA 20170		CODE D11		5. PROJECT NO. (If applicable)	
				7. ADMINISTERED BY (If other than Item 6) DOI, Interior Business Center, AQD Suite 4000 Division 1/Branch 1 381 Elden St Herndon VA 20170	
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code) MCKINSEY & COMPANY, INC. WASHINGTON D.C. Attn: ATTN GOVERNMENT POC 1200 19TH ST NW WASHINGTON DC 20036-2412		(x)		9A. AMENDMENT OF SOLICITATION NO.	
				9B. DATED (SEE ITEM 11)	
		x		10A. MODIFICATION OF CONTRACT/ORDER NO. D12PA00294	
				10B. DATED (SEE ITEM 13) 07/13/2012	
CODE 0070636484		FACILITY CODE		11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS	

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers is extended, is not extended.
 Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
See Schedule

13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
X	D. OTHER (Specify type of modification and authority) Bilateral, FAR 52.212-4(c) Changes - Contract Terms and Conditions Commercial Items (FEB 2012)

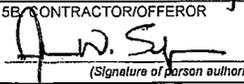
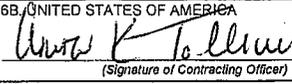
E. IMPORTANT: Contractor is not, is required to sign this document and return 1 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

GSA Contract #: GS-10F-0118S
 This modification hereby:
 1. Updates and replaces Attachment 7, Price List, to reflect updated GSA Rates and Discounts for McKinsey & Company, Inc., all teams, all years.
 2. DOI Prices remain unchanged.
 3. The Bronner Group Services rates remain unchanged.
 4. All other terms and conditions remain unchanged.
 END OF CHANGES

Continued ...

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print) Andrew Sellgren, Principal		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) Anita K. Tolliver	
15B. CONTRACTOR/OFFEROR  (Signature of person authorized to sign)	15C. DATE SIGNED Apr 22, 2013	16B. UNITED STATES OF AMERICA  (Signature of Contracting Officer)	16C. DATE SIGNED 4/22/2013

CONTINUATION SHEETREFERENCE NO. OF DOCUMENT BEING CONTINUED
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NAME OF OFFEROR OR CONTRACTOR

MCKINSEY & COMPANY, INC. WASHINGTON D.C.

ITEM NO. (A)	SUPPLIES/SERVICES (B)	QUANTITY (C)	UNIT (D)	UNIT PRICE (E)	AMOUNT (F)
	Period of Performance: 07/13/2012 to 07/12/2013 Contracting Officer's Representative (COR): Sarah Peterson U.S. Department of the Interior Senior Advisor to the Assistant Secretary for Policy, Management & Budget desk: (307) 739-3635 cell: (202) 431-9645 Sarah_E_Peterson@ios.doi.gov				

Attachment 7 - Price List
Revision 1, dated April 5, 2013

McKinsey Service First BPA Pricing

Task Order Volume up to \$5M	Task Order Volume Between \$5 - \$15M	Task Order Volume Between \$15 - \$25M	Task Order Volume Greater than \$25M
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Contract Year One

MOBIS Team	GSA Rate	Discount	DOI Price									
Team A	\$112,195.12	10%	\$100,975.61	\$112,195.12	2%	\$109,951.22	\$112,195.12	3.50%	\$108,268.29	\$112,195.12	5%	\$106,585.36
	\$116,121.95	13.043%		\$116,121.95	5.314%		\$116,121.95	6.763%		\$116,121.95	8.213%	
Team B	\$141,463.41	10%	\$127,317.07	\$141,463.41	2%	\$138,634.14	\$141,463.41	3.50%	\$136,512.19	\$141,463.41	5%	\$134,390.24
	\$146,414.63	13.043%		\$146,414.63	5.314%		\$146,414.63	6.763%		\$146,414.63	8.213%	
Team C	\$164,165.10	10%	\$147,748.59	\$164,165.10	2%	\$160,881.80	\$164,165.10	3.50%	\$158,419.32	\$164,165.10	5%	\$155,956.85
	\$175,656.66	15.888%		\$175,656.66	8.411%		\$175,656.66	9.813%		\$175,656.66	11.215%	
Team E	\$46,904.32	10%	\$42,213.89	\$46,904.32	2%	\$45,966.23	\$46,904.32	3.50%	\$45,262.67	\$46,904.32	5%	\$44,559.10
	\$50,187.62	15.888%		\$50,187.62	8.411%		\$50,187.62	9.813%		\$50,187.62	11.215%	

Contract Year Two

MOBIS Team	GSA Rate	Discount	DOI Price									
Team A	\$116,121.95	10%	\$104,509.76	\$116,121.95	2%	\$113,799.51	\$116,121.95	3.50%	\$112,057.68	\$116,121.95	5%	\$110,315.85
	\$120,186.22	13.043%		\$120,186.22	5.314%		\$120,186.22	6.763%		\$120,186.22	8.213%	
Team B	\$146,414.63	10%	\$131,773.17	\$146,414.63	2%	\$143,486.34	\$146,414.63	3.50%	\$141,290.12	\$146,414.63	5%	\$139,093.90
	\$151,539.14	13.043%		\$151,539.14	5.314%		\$151,539.14	6.763%		\$151,539.14	8.213%	
Team C	\$169,910.88	10%	\$152,919.79	\$169,910.88	2%	\$166,512.66	\$169,910.88	3.50%	\$163,964.00	\$169,910.88	5%	\$161,415.34
	\$181,804.64	15.888%		\$181,804.64	8.411%		\$181,804.64	9.813%		\$181,804.64	11.215%	
Team E	\$48,545.97	10%	\$43,691.37	\$48,545.97	2%	\$47,575.05	\$48,545.97	3.50%	\$46,846.86	\$48,545.97	5%	\$46,118.67
	\$51,944.19	15.888%		\$51,944.19	8.411%		\$51,944.19	9.813%		\$51,944.19	11.215%	

Contract Year Three

MOBIS Team	GSA Rate	Discount	DOI Price									
Team A	\$120,186.22	10%	\$108,167.60	\$120,186.22	2%	\$117,782.50	\$120,186.22	3.50%	\$115,979.70	\$120,186.22	5%	\$114,176.91
	\$124,392.74	13.043%		\$124,392.74	5.314%		\$124,392.74	6.763%		\$124,392.74	8.213%	
Team B	\$151,539.14	10%	\$136,385.23	\$151,539.14	2%	\$148,508.36	\$151,539.14	3.50%	\$146,235.27	\$151,539.14	5%	\$143,962.18
	\$156,834.01	13.038%		\$156,843.01	5.314%		\$156,843.01	6.763%		\$156,843.01	8.213%	
Team C	\$175,857.76	10%	\$158,271.98	\$175,857.76	2%	\$172,340.60	\$175,857.76	3.50%	\$169,702.74	\$175,857.76	5%	\$167,064.87
	\$188,167.80	15.888%		\$188,167.80	8.411%		\$188,167.80	9.813%		\$188,167.80	11.215%	
Team E	\$50,245.08	10%	\$45,220.57	\$50,245.08	2%	\$49,240.18	\$50,245.08	3.50%	\$48,486.50	\$50,245.08	5%	\$47,732.83
	\$53,762.24	15.888%		\$53,762.24	8.411%		\$53,762.24	9.813%		\$53,762.24	11.215%	

Contract Year Four

MOBIS Team	GSA Rate	Discount	DOI Price									
Team A	\$124,392.74	10%	\$111,953.47	\$124,392.74	2%	\$121,904.89	\$124,392.74	3.50%	\$120,038.99	\$124,392.74	5%	\$118,173.10
	\$128,746.49	13.043%		\$128,746.49	5.314%		\$128,746.49	6.763%		\$128,746.49	8.213%	
Team B	\$156,843.01	10%	\$141,158.71	\$156,843.01	2%	\$153,706.15	\$156,843.01	3.50%	\$151,353.50	\$156,843.01	5%	\$149,000.86
	\$162,332.52	13.043%		\$162,332.52	5.314%		\$162,332.52	6.763%		\$162,332.52	8.213%	
Team C	\$182,012.78	10%	\$163,811.50	\$182,012.78	2%	\$178,372.52	\$182,012.78	3.50%	\$175,642.33	\$182,012.78	5%	\$172,912.14
	\$194,753.67	15.888%		\$194,753.67	8.411%		\$194,753.67	9.813%		\$194,753.67	11.215%	
Team E	\$52,003.66	10%	\$46,803.29	\$52,003.66	2%	\$50,963.59	\$52,003.66	3.50%	\$50,183.53	\$52,003.66	5%	\$49,403.48
	\$55,643.92	15.888%		\$55,643.92	8.411%		\$55,643.92	9.813%		\$55,643.92	11.215%	

Contract Year Five

MOBIS Team	GSA Rate	Discount	DOI Price									
Team A	\$128,746.49	10%	\$115,871.84	\$128,746.49	2%	\$126,171.56	\$128,746.49	3.50%	\$124,240.36	\$128,746.49	5%	\$122,309.17
	\$133,252.62	13.043%		\$133,252.62	5.314%		\$133,252.62	6.763%		\$133,252.62	8.213%	
Team B	\$162,332.52	10%	\$146,099.27	\$162,332.52	2%	\$159,085.87	\$162,332.52	3.50%	\$156,650.88	\$162,332.52	5%	\$154,215.89
	\$168,014.16	13.043%		\$168,014.16	5.314%		\$168,014.16	6.763%		\$168,014.16	8.213%	
Team C	\$188,383.23	10%	\$169,544.91	\$188,383.23	2%	\$184,615.57	\$188,383.23	3.50%	\$181,789.82	\$188,383.23	5%	\$178,964.07
	\$201,570.05	15.888%		\$201,570.05	8.411%		\$201,570.05	9.813%		\$201,570.05	11.215%	
Team E	\$53,823.79	10%	\$48,441.41	\$53,823.79	2%	\$52,747.31	\$53,823.79	3.50%	\$51,939.96	\$53,823.79	5%	\$51,132.60
	\$57,591.46	15.888%		\$57,591.46	8.411%		\$57,591.46	9.813%		\$57,591.46	11.215%	

Bronner Group Service First BPA Pricing

Task Order Volume up to \$5M - 10% Discount	Task Order Volume Between \$5 - \$15M - 2% Discount	Task Order Volume Between \$15 - \$25M - 3.5% Discount	Task Order Volume Greater than \$25M - 5% Discount
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Contract Year One

MOBIS Category	GSA Rate	Discount	DOI Price									
Project Director	\$264.84	10%	\$238.36	\$264.84	2%	\$259.54	\$264.84	3.50%	\$255.57	\$264.84	5%	\$251.60
Senior Strategist	\$206.00	10%	\$185.40	\$206.00	2%	\$201.88	\$206.00	3.50%	\$198.79	\$206.00	5%	\$195.70
Senior Management Consultant	\$206.00	10%	\$185.40	\$206.00	2%	\$201.88	\$206.00	3.50%	\$198.79	\$206.00	5%	\$195.70
Project Manager	\$206.00	10%	\$185.40	\$206.00	2%	\$201.88	\$206.00	3.50%	\$198.79	\$206.00	5%	\$195.70
Database Administrator	\$194.23	10%	\$174.81	\$194.23	2%	\$190.35	\$194.23	3.50%	\$187.43	\$194.23	5%	\$184.52
Management Consultant	\$194.23	10%	\$174.81	\$194.23	2%	\$190.35	\$194.23	3.50%	\$187.43	\$194.23	5%	\$184.52
System Architect	\$194.23	10%	\$174.81	\$194.23	2%	\$190.35	\$194.23	3.50%	\$187.43	\$194.23	5%	\$184.52
Training Consultant	\$176.58	10%	\$158.92	\$176.58	2%	\$173.05	\$176.58	3.50%	\$170.40	\$176.58	5%	\$167.75
Trainer	\$117.71	10%	\$105.94	\$117.71	2%	\$115.36	\$117.71	3.50%	\$113.59	\$117.71	5%	\$111.82
Training Assistant	\$100.07	10%	\$90.06	\$100.07	2%	\$98.07	\$100.07	3.50%	\$96.57	\$100.07	5%	\$95.07
Analyst	\$88.28	10%	\$79.45	\$88.28	2%	\$86.51	\$88.28	3.50%	\$85.19	\$88.28	5%	\$83.87
Administrative Support	\$58.86	10%	\$52.97	\$58.86	2%	\$57.68	\$58.86	3.50%	\$56.80	\$58.86	5%	\$55.92

Contract Year Two

MOBIS Team	GSA Rate	Discount	DOI Price									
Project Director	\$272.79	10%	\$245.51	\$272.79	2%	\$267.33	\$272.79	3.50%	\$263.24	\$272.79	5%	\$259.15
Senior Strategist	\$212.18	10%	\$190.96	\$212.18	2%	\$207.94	\$212.18	3.50%	\$204.75	\$212.18	5%	\$201.57
Senior Management Consultant	\$212.18	10%	\$190.96	\$212.18	2%	\$207.94	\$212.18	3.50%	\$204.75	\$212.18	5%	\$201.57
Project Manager	\$212.18	10%	\$190.96	\$212.18	2%	\$207.94	\$212.18	3.50%	\$204.75	\$212.18	5%	\$201.57
Database Administrator	\$200.06	10%	\$180.05	\$200.06	2%	\$196.06	\$200.06	3.50%	\$193.06	\$200.06	5%	\$190.06
Management Consultant	\$200.06	10%	\$180.05	\$200.06	2%	\$196.06	\$200.06	3.50%	\$193.06	\$200.06	5%	\$190.06
System Architect	\$200.06	10%	\$180.05	\$200.06	2%	\$196.06	\$200.06	3.50%	\$193.06	\$200.06	5%	\$190.06
Training Consultant	\$181.87	10%	\$163.68	\$181.87	2%	\$178.23	\$181.87	3.50%	\$175.50	\$181.87	5%	\$172.78

Trainer	\$121.24	10%	\$109.12	\$121.24	2%	\$118.82	\$121.24	3.50%	\$117.00	\$121.24	5%	\$115.18
Training Assistant	\$103.07	10%	\$92.76	\$103.07	2%	\$101.01	\$103.07	3.50%	\$99.46	\$103.07	5%	\$97.92
Analyst	\$90.93	10%	\$81.84	\$90.93	2%	\$89.11	\$90.93	3.50%	\$87.75	\$90.93	5%	\$86.38
Administrative Support	\$60.62	10%	\$54.56	\$60.62	2%	\$59.41	\$60.62	3.50%	\$58.50	\$60.62	5%	\$57.59

Contract Year Three

MOBIS Team	GSA Rate	Discount	DOI Price									
Project Director	\$280.97	10%	\$252.87	\$280.97	2%	\$275.35	\$280.97	3.50%	\$271.14	\$280.97	5%	\$266.92
Senior Strategist	\$218.54	10%	\$196.69	\$218.54	2%	\$214.17	\$218.54	3.50%	\$210.89	\$218.54	5%	\$207.61
Senior Management Consultant	\$218.54	10%	\$196.69	\$218.54	2%	\$214.17	\$218.54	3.50%	\$210.89	\$218.54	5%	\$207.61
Project Manager	\$218.54	10%	\$196.69	\$218.54	2%	\$214.17	\$218.54	3.50%	\$210.89	\$218.54	5%	\$207.61
Database Administrator	\$206.06	10%	\$185.45	\$206.06	2%	\$201.94	\$206.06	3.50%	\$198.85	\$206.06	5%	\$195.76
Management Consultant	\$206.06	10%	\$185.45	\$206.06	2%	\$201.94	\$206.06	3.50%	\$198.85	\$206.06	5%	\$195.76
System Architect	\$206.06	10%	\$185.45	\$206.06	2%	\$201.94	\$206.06	3.50%	\$198.85	\$206.06	5%	\$195.76
Training Consultant	\$187.33	10%	\$168.60	\$187.33	2%	\$183.58	\$187.33	3.50%	\$180.77	\$187.33	5%	\$177.96
Trainer	\$124.88	10%	\$112.39	\$124.88	2%	\$122.38	\$124.88	3.50%	\$120.51	\$124.88	5%	\$118.64
Training Assistant	\$106.16	10%	\$95.54	\$106.16	2%	\$104.04	\$106.16	3.50%	\$102.44	\$106.16	5%	\$100.85
Analyst	\$93.65	10%	\$84.29	\$93.65	2%	\$91.78	\$93.65	3.50%	\$90.37	\$93.65	5%	\$88.97
Administrative Support	\$62.44	10%	\$56.20	\$62.44	2%	\$61.19	\$62.44	3.50%	\$60.25	\$62.44	5%	\$59.32

Contract Year Four

MOBIS Team	GSA Rate	Discount	DOI Price									
Project Director	\$289.40	10%	\$260.46	\$289.40	2%	\$283.61	\$289.40	3.50%	\$279.27	\$289.40	5%	\$274.93
Senior Strategist	\$225.10	10%	\$202.59	\$225.10	2%	\$220.60	\$225.10	3.50%	\$217.22	\$225.10	5%	\$213.85
Senior Management Consultant	\$225.10	10%	\$202.59	\$225.10	2%	\$220.60	\$225.10	3.50%	\$217.22	\$225.10	5%	\$213.85
Project Manager	\$225.10	10%	\$202.59	\$225.10	2%	\$220.60	\$225.10	3.50%	\$217.22	\$225.10	5%	\$213.85
Database Administrator	\$212.24	10%	\$191.02	\$212.24	2%	\$208.00	\$212.24	3.50%	\$204.81	\$212.24	5%	\$201.63
Management Consultant	\$212.24	10%	\$191.02	\$212.24	2%	\$208.00	\$212.24	3.50%	\$204.81	\$212.24	5%	\$201.63

System Architect	\$212.24	10%	\$191.02	\$212.24	2%	\$208.00	\$212.24	3.50%	\$204.81	\$212.24	5%	\$201.63
Training Consultant	\$192.95	10%	\$173.66	\$192.95	2%	\$189.09	\$192.95	3.50%	\$186.20	\$192.95	5%	\$183.30
Trainer	\$128.62	10%	\$115.76	\$128.62	2%	\$126.05	\$128.62	3.50%	\$124.12	\$128.62	5%	\$122.19
Training Assistant	\$109.35	10%	\$98.42	\$109.35	2%	\$107.16	\$109.35	3.50%	\$105.52	\$109.35	5%	\$103.88
Analyst	\$96.46	10%	\$86.81	\$96.46	2%	\$94.53	\$96.46	3.50%	\$93.08	\$96.46	5%	\$91.64
Administrative Support	\$64.32	10%	\$57.89	\$64.32	2%	\$63.03	\$64.32	3.50%	\$62.07	\$64.32	5%	\$61.10

Contract Year Five

MOBIS Team	GSA Rate	Discount	DOI Price									
Project Director	\$298.08	10%	\$268.27	\$298.08	2%	\$292.12	\$298.08	3.50%	\$287.65	\$298.08	5%	\$283.18
Senior Strategist	\$231.85	10%	\$208.67	\$231.85	2%	\$227.21	\$231.85	3.50%	\$223.74	\$231.85	5%	\$220.26
Senior Management Consultant	\$231.85	10%	\$208.67	\$231.85	2%	\$227.21	\$231.85	3.50%	\$223.74	\$231.85	5%	\$220.26
Project Manager	\$231.85	10%	\$208.67	\$231.85	2%	\$227.21	\$231.85	3.50%	\$223.74	\$231.85	5%	\$220.26
Database Administrator	\$218.61	10%	\$196.75	\$218.61	2%	\$214.24	\$218.61	3.50%	\$210.96	\$218.61	5%	\$207.68
Management Consultant	\$218.61	10%	\$196.75	\$218.61	2%	\$214.24	\$218.61	3.50%	\$210.96	\$218.61	5%	\$207.68
System Architect	\$218.61	10%	\$196.75	\$218.61	2%	\$214.24	\$218.61	3.50%	\$210.96	\$218.61	5%	\$207.68
Training Consultant	\$198.74	10%	\$178.87	\$198.74	2%	\$194.77	\$198.74	3.50%	\$191.78	\$198.74	5%	\$188.80
Trainer	\$132.48	10%	\$119.23	\$132.48	2%	\$129.83	\$132.48	3.50%	\$127.84	\$132.48	5%	\$125.86
Training Assistant	\$112.63	10%	\$101.37	\$112.63	2%	\$110.38	\$112.63	3.50%	\$108.69	\$112.63	5%	\$107.00
Analyst	\$99.36	10%	\$89.42	\$99.36	2%	\$97.37	\$99.36	3.50%	\$95.88	\$99.36	5%	\$94.39
Administrative Support	\$66.25	10%	\$59.63	\$66.25	2%	\$64.93	\$66.25	3.50%	\$63.93	\$66.25	5%	\$62.94