



United States Department of the Interior

OFFICE OF THE SECRETARY
Washington, D.C. 20240
April 2, 1999



Department of the Interior Acquisition Policy Release (DIAPR) 1999 - 5

Subject: **FEDERAL ACQUISITION CIRCULAR 97-11: INTERIM RULE
IMPLEMENTING VERY SMALL BUSINESS PILOT PROGRAM
CLAUSES and REPORTING REQUIREMENTS**

1. **Purpose.** This policy release provides bureau and office contracting personnel with updated information regarding the Small Business Administration's Very Small Business (VSB) set-aside pilot program.

2. **Effective Date.** The VSB set-aside pilot program was effective January 4, 1999. The interim Federal Acquisition Regulation rule regarding the VSB, as contained in FAC 97-11, is effective for all applicable VSB set-aside solicitations issued on or after March 4, 1999. The VSB pilot program is scheduled to terminate on September 30, 2000.

3. **Expiration Date.** September 30, 2000, unless superseded or canceled.

4. **Background and Explanation.**

A. **VSB Provisions.** A January 20, 1999 memorandum from the Director, Office of Acquisition and Property Management to Bureau Procurement Chiefs provided basic and then-current information regarding the SBA's VSB set-aside pilot program, and indicated that the Civilian Agency Acquisition Council was developing an interim FAR rule implementing the VSB pilot. The subject interim FAR rule was published in the March 4, 1999, issue of the Federal Register (64 FR 10535) (copy attached). It reiterates the VSB procedures covered in the January 20, 1999 memorandum and provides provisions that shall be used in applicable VSB solicitations issued on or after March 4, 1999.

As covered in the January 20, 1999 memorandum to BPCs, the VSB pilot program requires that federal procurement requirements between \$2,500 and \$50,000 be set aside for VSBs, i.e., a concern whose headquarters is located within the geographic area served by a designated SBA district and, together with its affiliates, has no more than 15 employees and has average annual receipts that do not exceed \$ 1 million, if:

- In the case of an acquisition for **manufactured or supply items**, *the buying activity is located within the geographic area served by a designated SBA district*; or

- In the case of an acquisition for **other than manufactured or supply items**, i.e., services including construction, **the acquisition will be performed *within* the geographical area served by a designated SBA district; and**
- There is a reasonable expectation of obtaining competitive bids from two or more responsible VSBs that are headquartered in that same geographical area.

Please note, the VSB Pilot Program is an extension of the small business set-aside program, and as such, is not applicable to acquisitions from Federal Supply Schedules or other sources identified in FAR Part 8; orders from other established indefinite delivery/indefinite quantity contract sources pursuant to FAR 16.5; or transactions under the 8(a) or Small Business Competitiveness Demonstration Programs. The program is to be implemented for applicable open market purchases between \$2,500 and \$50,000 when the requirements cannot be obtained through any of the above referenced sources, and commercial sources (including nonprofit and educational institutions) must be used to satisfy acquisition requirements. (See FAR 13.003(a)(1)-(3): policy regarding simplified acquisitions)

A copy of the VSB decision flow chart and listing of designated regions contained in the January 20, 1999 memorandum is provided in Attachment 2. The flow chart and designated regions listing are also available at the following Internet site:

<http://www.arnet.gov/References/VerySmall.html>.

B. VSB Reporting Requirements Update. Question and Answer #9 in the January 20, 1999 memorandum quoted the SBA's final rule regarding additional reporting requirements under the VSB pilot, as published in the September 2, 1998, issue of the Federal Register. In the final rule, the SBA reserved the right to collect transaction information from contracting agencies. At the time our January 20, 1999 memorandum was issued, additional reporting requirements had not yet been determined.

In a March 10, 1999 memorandum for Federal Procurement Data System Policy Advisory Board Members, the Office of Federal Procurement Policy (OFPP), indicated that "SBA has determined that it needs detailed information such as the SIC code of the procurement, contractor name, and dollar value of the procurement to track procurements under the program and submit a report to Congress." As such, OFPP proposes to: (1) require agencies to report all VSB awards resulting from VSB set-asides on the SF 279 (Individual Contract Action Report); and (2) add a new code, i.e., Code E - Very Small Business Set-aside, in Block 33C (Other Preference Programs) on the ICAR to track VSB set-asides. This is a proposal. Given the need to reprogram our automated acquisition and reporting systems, some phase-in will be required. We will keep bureau/office contracting personnel and IPDS Points of Contact advised regarding any resulting procedural changes based on discussions with OFPP.

5. **Action Required.** Effective immediately:

a. Update Interior Department Electronic Acquisition System - Procurement Desktop local clauses to include the change to FAR clause 52.212-5, "Contract Terms and Conditions Required to Implement Statutes or Executive Orders – Commercial Items," and the addition of the clause at FAR 52.219-5, "Very Small Business Set-Aside (Mar 1999) and its two Alternatives.

b. (1) When orally soliciting quotes for actions between \$2,500 and \$25,000 under a Very Small Business set-aside, contracting officers shall confirm that the vendor is in fact, a VSB and advise them that the requirement is a set-aside under the VSB pilot program. Offers that are from other than an eligible VSB shall not be considered and shall be rejected.

b. (2) If issuing an electronic notice or locally displaying a VSB set-aside solicitation expected to exceed \$10,000 but not expected to exceed \$25,000, use the clauses at FAR 52.212-5 and 52.219-5 with Alternates I or II, as prescribed in FAR 19.905. Contracting officers shall indicate on the face of the solicitation that the solicitation is a set-aside under the VSB pilot program.

b. (3) When synopsisizing a requirement over \$25,000 set aside under the VSB pilot program in the Commerce Business Daily, identify the Designated Region applicable to the VSB set-aside and cite the appropriate CBD Numbered Note. In the resulting solicitation, use the clauses at FAR 52.212-5 and 52.219-5 with Alternates I or II, as prescribed in FAR 19.905.

c. The revised clause at FAR 52.212-5 shall be used in applicable purchase orders or other contractual transactions over \$2,500, regardless of payment method. Only micropurchases are exempt from the requirement to include appropriate terms and conditions in the solicitation or award document. (See FAR 13.201(d))

If you have any questions regarding contractual aspects of the VSB pilot program, please contact Patricia Corrigan of this office on (202) 208-1906.



Debra E. Sonderman, Director
Office of Acquisition and Property Management

Attachment

[Federal Register: March 4, 1999 (Volume 64, Number 42)]
[Rules and Regulations]
[Page 10535-10538]
From the Federal Register Online via GPO Access [wais.access.gpo.gov]
[DOCID:fr04mr99-13]

DEPARTMENT OF DEFENSE

GENERAL SERVICES ADMINISTRATION

NATIONAL AERONAUTICS AND SPACE ADMINISTRATION

48 CFR Parts 5, 8, 12, 19, and 52

[FAC 97-11; FAR Case 98-013; Item II]
RIN 9000-AI29

Federal Acquisition Regulation; Very **Small Business** Concerns

AGENCIES: Department of Defense (DoD), General Services Administration (GSA), and National Aeronautics and Space Administration (NASA).

ACTION: Interim rule with request for comments.

SUMMARY: The Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council have agreed on an interim rule amending the Federal Acquisition Regulation (FAR) to implement the **Small Business** Administration's Very **Small Business** Pilot Program (13 CFR parts 121 and 125).

DATES: Effective Date: March 4, 1999.

Applicability Date: This rule applies to solicitations issued on or after March 4, 1999.

Comment Date: Comments should be submitted to the FAR Secretariat at the address shown below on or before May 3, 1999, to be considered in the formulation of a final rule.

ADDRESSES: Interested parties should submit written comments to: General Services Administration, FAR Secretariat (MVR), 1800 F Street, NW, Room 4035, Attn: Ms. Laurie Duarte, Washington, DC 20405.

E-Mail comments submitted over the Internet should be addressed to: farcase.98-013@gsa.gov

Please cite FAC 97-11, FAR case 98-013 in all correspondence related to this case.

FOR FURTHER INFORMATION CONTACT: The FAR Secretariat, Room 4035, GS Building, Washington, DC 20405, (202) 501-4755, for information pertaining to status or publication schedules. For clarification of content, contact Ms. Victoria Moss, Procurement Analyst, at (202) 501-4764. Please cite FAC 97-11, FAR case 98-013.

SUPPLEMENTARY INFORMATION:

A. Background

Section 304 of the **Small Business** Administration Reauthorization and Amendments Act of 1994 (Pub. L. 103-403) authorized the SBA Administrator to establish and carry out a pilot program for very **small business** (VSB) concerns. The **Small Business** Administration (SBA) published a final rule in the Federal Register on September 2, 1998 (63 FR 46640), amending 13 CFR parts 121 and 125 to establish a pilot program for VSB **business** concerns. The purpose of the program is to improve access to Government contract opportunities for concerns that

are substantially below SBA's size standards by reserving certain acquisitions for competition among such VSB concerns. Implementation of the program is limited to geographic areas served by 10 SBA district offices. A VSB concern is defined as a **small business** that has 15 or fewer employees together with average annual receipts that do not exceed \$1 million. Any procurement that has an anticipated dollar value exceeding \$2,500 but not greater than \$50,000 may be set aside for VSB concerns. A contracting officer must set aside for VSB concerns any such service or construction requirement that will be performed within the geographical boundaries served by a designated SBA district office if there is a reasonable expectation of obtaining fair and reasonable offers from two or more responsible VSB concerns headquartered within the geographical area served by that designated SBA district. In the case of a procurement for supplies, a contracting officer must set aside any such requirement for VSBs if the contracting office is located within the geographical area served by a designated SBA district, and there is a reasonable expectation of obtaining fair and reasonable offers from two or more responsible VSB concerns headquartered within the geographical area served by that designated SBA district office. A decision chart to assist contracting personnel in making the decision to set aside an acquisition for VSB concerns is located at <http://www.arnet.gov/References/VerySmall.html>. The program will expire on September 30, 2000, unless further extended through legislation.

This regulatory action was not subject to Office of Management and Budget review under Executive Order 12866, dated September 30, 1993, and is not a major rule under 5 U.S.C. 804.

B. Regulatory Flexibility Act

The changes may have a significant economic impact on a substantial number of **small entities** within the meaning of the Regulatory Flexibility Act, 5 U.S.C. 601 et seq., because Section 304 of the **Small Business Administration Reauthorization and Amendments Act of 1994** (Pub. L. 103-403) called for the **Small Business Administration (SBA)** to conduct a pilot program to improve access to Federal Government contract opportunities for concerns that are substantially below SBA's size standards by reserving certain procurements for competition among such very **small business (VSB)** concerns. SBA's final rule implementing the pilot program was published in the Federal Register on September 2, 1998 (63 FR 46640).

The SBA provides, in its final rule, that the rule should have no effect on the amount of dollar value of any contract requirement or the number of requirements reserved for the **small business set-aside program**, since it is administered within and is a component of the **small business set-aside program**. Estimates of the number of entities to which the rule will apply were submitted by SBA in its regulatory flexibility analysis prepared for the final SBA rule. An Initial Regulatory Flexibility Analysis (IRFA) has been prepared and will be provided to the Chief Counsel for Advocacy for the **Small Business Administration**. A copy of the IRFA may be obtained from the FAR Secretariat. Comments are invited. Comments from **small entities** concerning the affected FAR subpart will be considered in accordance with 5 U.S.C. 610. Such comments must be submitted separately and should cite 5 U.S.C 601, et seq. (FAC 97-11, FAR Case 98-013), in correspondence.

C. Paperwork Reduction Act

The Paperwork Reduction Act does not apply because the changes to the FAR do not impose information collection requirements that require the approval of the Office of Management and Budget under 44 U.S.C. 3501, et seq.

[[Page 10536]]

D. Determination To Issue an Interim Rule

A determination has been made under the authority of the Secretary

of Defense (DoD), the Administrator of General Services (GSA), and the Administrator of the National Aeronautics and Space Administration (NASA) that urgent and compelling reasons exist to promulgate this interim rule without prior opportunity for public comment. This action is necessary to conform the Federal Acquisition Regulation to revisions made to the **Small Business Administration's small business** size and Government contracting assistance regulations to incorporate the **Very Small Business Set-Aside Pilot Program**. The **Small Business Administration's** rule is effective on January 4, 1999. However, pursuant to Public Law 98-577 and FAR 1.501, public comments received in response to this interim rule will be considered in the formation of the final rule.

List of Subjects in 48 CFR Parts 5, 8, 12, 19, and 52

Government procurement.

Dated: February 25, 1999.

Edward C. Loeb,
Director, Federal Acquisition Policy Division.

Therefore, 48 CFR Parts 5, 8, 12, 19, and 52 are amended as set forth below:

1. The authority citation for 48 CFR Parts 5, 8, 12, 19, and 52 continues to read as follows:

Authority: 40 U.S.C. 486(c); 10 U.S.C. chapter 137; and 42 U.S.C. 2473(c).

PART 5--PUBLICIZING CONTRACT ACTIONS

2. Section 5.207 is amended by adding paragraph (c)(2)(xviii); and by revising paragraph (d) to read as follows:

5.207 Preparation and transmittal of synopses.

* * * * *

(c)(2) * * *

(xviii) In the case of a very **small business** set-aside, identify the Designated Region (see subpart 19.9).

(d) Set-asides. When the proposed acquisition provides for a total, partial, or very **small business** set-aside, or a HUBZone **small business** set-aside, the appropriate CBD Numbered Note will be cited.

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PART 8--REQUIRED SOURCES OF SUPPLIES AND SERVICES

3. Section 8.404 is amended by revising paragraph (a) to read as follows:

8.404 Using schedules.

(a) General. When agency requirements are to be satisfied through the use of Federal Supply Schedules as set forth in this subpart, the simplified acquisition procedures of Part 13 and the **small business** provisions of Part 19 do not apply, except for the provision at 13.303-2(c)(3). Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in this subpart, are considered to be issued pursuant to full and open competition (see 6.102(d)(3)). Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider **small business** programs. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures in this section, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price,

special features, administrative costs, etc.) to meet the Government's needs.

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PART 12--ACQUISITION OF COMMERCIAL ITEMS

12.303 [Amended]

4. Section 12.303 is amended at the end of paragraph (b) (1) by removing the semicolon and adding `` , or set-aside for very small business concerns;''.

PART 19--SMALL BUSINESS PROGRAMS

5. Section 19.000 is amended at the end of paragraph (a) (8) by removing ``and''; in paragraph (a) (9) by removing the period and adding ``; and''; and by adding paragraph (a) (10) to read as follows:

19.000 Scope of part.

(a) * * *

(10) The Very Small Business Pilot Program.

* * * * *

6. Section 19.001 is amended by adding, in alphabetical order, the definition ``Very small business concern'' to read as follows:

19.001 Definitions.

* * * * *

Very small business concern means a small business concern--

(1) Whose headquarters is located within the geographic area served by a designated SBA district; and

(2) Which, together with its affiliates, has no more than 15 employees and has average annual receipts that do not exceed \$1 million.

* * * * *

7. Section 19.102 is amended by redesignating paragraph ``(g)'' as ``(h)''; and by adding a new paragraph (g) to read as follows:

19.102 Size standards.

* * * * *

(g) In the case of acquisitions set aside for very small business in accordance with 19.904, offerors may not have more than 15 employees and may not have average annual receipts that exceed \$1 million.

* * * * *

19.502-2 [Amended]

8. Section 19.502-2 is amended in the first sentence of paragraph (a) by removing ``Each'' and adding ``Except for those acquisitions set aside for very small business concerns (see subpart 19.9), each''.

9. Subpart 19.9, consisting of sections 19.901 through 19.905, is added to read as follows:

Subpart 19.9--Very Small Business Pilot Program

Sec.

19.901 General.

19.902 Definition.

19.903 Applicability.

19.904 Procedures.

19.905 Solicitation provision and contract clause.

Subpart 19.9--Very Small Business Pilot Program

19.901 General.

(a) The Very Small Business Pilot Program was established under Section 304 of the Small Business Administration Reauthorization and Amendments Act of 1994 (Public Law 103-403).

(b) The purpose of the program is to improve access to Government contract opportunities for concerns that are substantially below SBA's size standards by reserving certain acquisitions for competition among such concerns.

(c) This pilot program terminates on September 30, 2000. Therefore, any award under this program must be made on or before this date.

19.902 Definition.

Designated SBA district means the geographic area served by any of the following SBA district offices:

[[Page 10537]]

- (1) Albuquerque, NM, serving New Mexico.
- (2) Los Angeles, CA, serving the following counties in California: Los Angeles, Santa Barbara, and Ventura.
- (3) Boston, MA, serving Massachusetts.
- (4) Louisville, KY, serving Kentucky.
- (5) Columbus, OH, serving the following counties in Ohio: Adams, Allen, Ashland, Athens, Auglaize, Belmont, Brown, Butler, Champaign, Clark, Clermont, Clinton, Coshocton, Crawford, Darke, Delaware, Fairfield, Fayette, Franklin, Gallia, Greene, Guernsey, Hamilton, Hancock, Hardin, Highland, Hocking, Holmes, Jackson, Knox, Lawrence, Licking, Logan, Madison, Marion, Meigs, Mercer, Miami, Monroe, Montgomery, Morgan, Morrow, Muskingum, Noble, Paulding, Perry, Pickaway, Pike, Preble, Putnam, Richland, Ross, Scioto, Shelby, Union, Van Wert, Vinton, Warren, Washington, and Wyandot.
- (6) New Orleans, LA, serving Louisiana.
- (7) Detroit, MI, serving Michigan.
- (8) Philadelphia, PA, serving the State of Delaware and the following counties in Pennsylvania: Adams, Berks, Bradford, Bucks, Carbon, Chester, Clinton, Columbia, Cumberland, Dauphin, Delaware, Franklin, Fulton, Huntington, Juniata, Lackawanna, Lancaster, Lebanon, Lehigh, Luzerne, Lycoming, Mifflin, Monroe, Montgomery, Montour, Northampton, Northumberland, Philadelphia, Perry, Pike, Potter, Schuylkill, Snyder, Sullivan, Susquehanna, Tioga, Union, Wayne, Wyoming, and York.
- (9) El Paso, TX, serving the following counties in Texas: Brewster, Culberson, El Paso, Hudspeth, Jeff Davis, Pecos, Presidio, Reeves, and Terrell.
- (10) Santa Ana, CA, serving the following counties in California: Orange, Riverside, and San Bernadino.

19.903 Applicability.

(a) The Very Small Business Pilot Program applies to acquisitions, including construction acquisitions, with an estimated value exceeding \$2,500 but not greater than \$50,000, when--

(1) In the case of an acquisition for supplies, the contracting office is located within the geographical area served by a designated SBA district; or

(2) In the case of an acquisition for other than supplies, the contract will be performed within the geographical area served by a designated SBA district.

(b) The Very Small Business Pilot Program does not apply to--

- (1) Acquisitions that will be awarded pursuant to the 8(a) Program;
or
(2) Any requirement that is subject to the **Small Business Competitiveness Demonstration Program** (see Subpart 19.10).

19.904 Procedures.

(a) A contracting officer shall set-aside for very **small business** concerns each acquisition that has an anticipated dollar value exceeding \$2,500 but not greater than \$50,000 if--

(1) In the case of an acquisition for supplies--

(i) The contracting office is located within the geographical area served by a designated SBA district; and

(ii) There is a reasonable expectation of obtaining offers from two or more responsible very **small business** concerns headquartered within the geographical area served by the designated SBA district that are competitive in terms of market prices, quality, and delivery; or

(2) In the case of an acquisition for services--

(i) The contract will be performed within the geographical area served by a designated SBA district; and

(ii) There is a reasonable expectation of obtaining offers from two or more responsible very **small business** concerns headquartered within the geographical area served by the designated SBA district that are competitive in terms of market prices, quality, and delivery.

(b) Contracting officers shall determine the applicable designated SBA district office as defined at 19.902. The geographic areas served by the SBA Los Angeles and Santa Ana District offices will be treated as one designated SBA district for the purposes of this subpart.

(c) If no reasonable expectation exists under paragraphs (a)(1)(ii) and (a)(2)(ii) of this section, the contracting officer shall document the file and proceed with the acquisition in accordance with Subpart 19.5.

(d) If the contracting officer receives only one acceptable offer from a responsible very **small business** concern in response to a very **small business** set-aside, the contracting officer should make an award to that firm. If there is no offer received from a very **small business** concern, the contracting officer shall cancel the very **small business** set-aside and proceed with the acquisition in accordance with Subpart 19.5.

19.905 Solicitation provision and contract clause.

The contracting officer shall use the clause at 52.219-5, Very **Small Business** Set-Aside, in solicitations and contracts if the acquisition is set aside for very **small business** concerns.

(a) The contracting officer shall use the clause at 52.219-5 with its Alternate I--

(1) In construction or service contracts; or

(2) When the acquisition is for a product in a class for which the **Small Business** Administration has waived the nonmanufacturer rule (see 19.102(f)(4) and (5)).

(b) The contracting officer shall use the clause at 52.219-5 with its Alternate II when Alternate I does not apply, the acquisition is processed under simplified acquisition procedures, and the total amount of the contract does not exceed \$25,000.

PART 52--SOLICITATION PROVISIONS AND CONTRACT CLAUSES

10. Section 52.212-5 is amended by revising the clause date; and by redesignating paragraphs (b)(2) through (b)(8) as (b)(4) through (b)(10), and (b)(9) and (b)(10) as (b)(2) and (b)(3), respectively; and by revising newly designated paragraph (b)(4) of the clause to read as follows:

52.212-5 Contract Terms and Conditions Required To Implement Statutes or Executive Orders--Commercial Items.

* * * * *

Contract Terms and Conditions Required To Implement Statutes or Executive Orders--Commercial Items (Mar 1999)

* * * * *

(b) * * *

(4) (i) 52.219-5, Very **Small Business** Set-Aside (Pub. L. 103-403, section 304, **Small Business** Reauthorization and Amendments Act of 1994).

(ii) Alternate I to 52.219-5.

(iii) Alternate II to 52.219-5.

* * * * *

11. Section 52.219-5 is added to read as follows:

52.219-5 Very **Small Business** Set-Aside.

As prescribed in 19.905, insert the following clause:

Very **Small Business** Set-Aside (Mar 1999)

(a) Definition. Very **Small Business** Concern, as used in this clause, means a concern whose headquarters is located within the geographical area served by a designated SBA district (see 13 CFR 125.7(b)); which, together with its affiliates, has no more than 15 employees and has average annual receipts that do not exceed \$1 million.

(b) Eligibility. (1) Only those firms headquartered in the ----- **Small Business** Administration (SBA) district [Contracting Officer shall insert the applicable SBA designated district. If the geographic area is served by the SBA Los Angeles or Santa Ana District offices, list both] are eligible for this acquisition.

[[Page 10538]]

(2) Offers or quotations under this acquisition are solicited from very **small business** concerns only. Offers that are from other than an eligible very **small business** concern shall not be considered and shall be rejected. The offeror represents that it is an eligible very **small business** concern by submission of an offer or quotation.

(c) Agreement. A very **small business** concern submitting an offer in its own name agrees to furnish, in performing the contract, only end items manufactured or produced by **small business** concerns in the United States. As used in this clause, the term United States includes its territories and possessions, the Commonwealth of Puerto Rico, the trust territory of the Pacific Islands, and the District of Columbia.

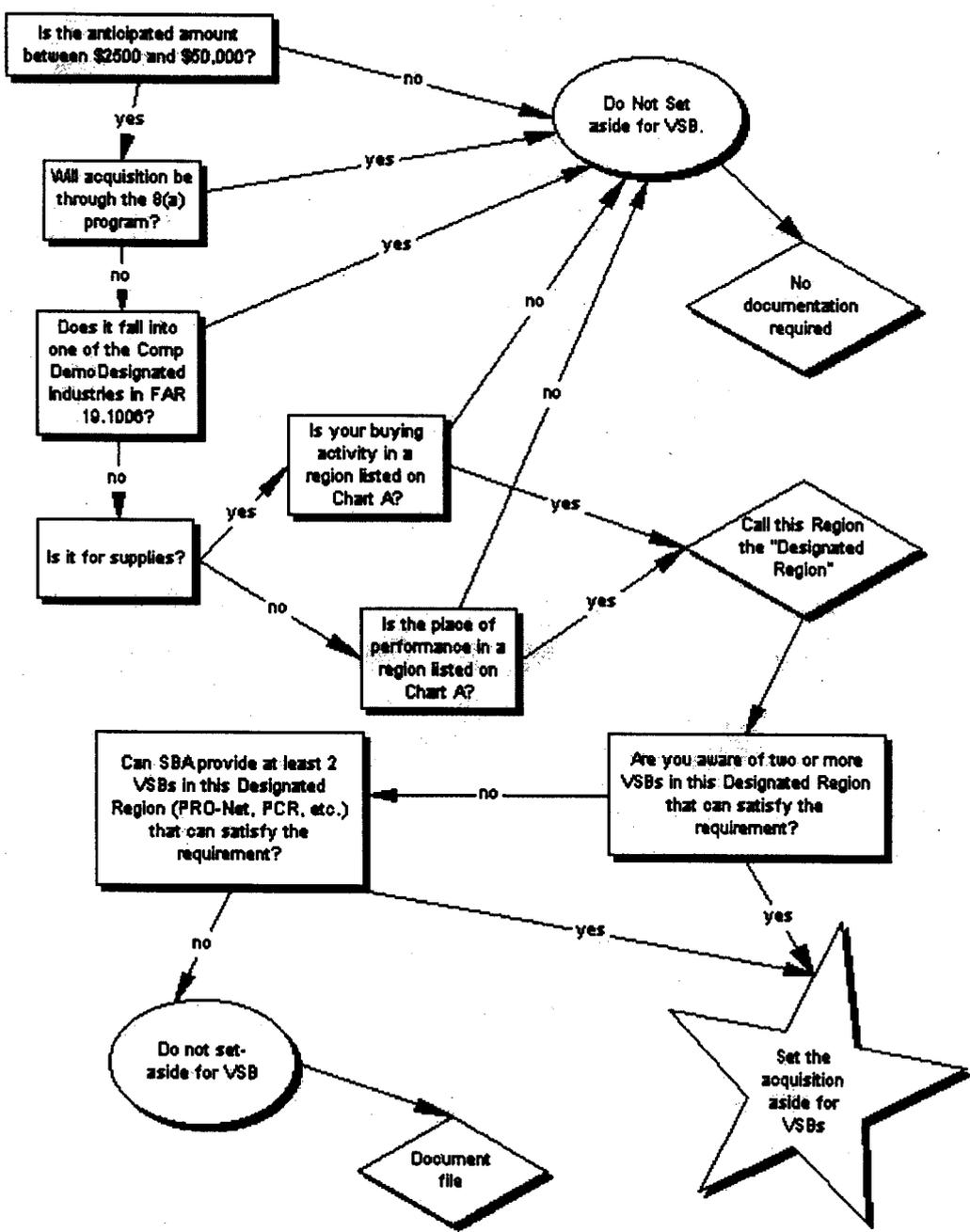
(End of clause)

Alternate I (Mar 1999). As prescribed in 19.905(a), delete paragraph (c) of the basic clause.

Alternate II (Mar 1999). As prescribed in 19.905(b), substitute the following paragraph (c) for paragraph (c) of the basic clause:

(c) Agreement. A very **small business** concern submitting an offer in its own name agrees to furnish, in performing the contract, only end items manufactured or produced by domestic firms in the United States. As used in this clause, the term United States includes its territories and possessions, the Commonwealth of Puerto Rico, the trust territory of the Pacific Islands, and the District of Columbia.

Should I set aside this contract for very small businesses?



This diagram created using Inspiration® by Inspiration Software, Inc.

Chart A

Designated Regions

SBA district offices	Designated SBA district
Albuquerque, NM	New Mexico
Los Angeles, CA*	The following counties in California: Los Angeles, Santa Barbara, and Ventura;
Boston, MA	Massachusetts
Louisville, KY	Kentucky
Columbus, OH	The following counties in Ohio: Adams, Allen, Ashland, Athens, Auglaize, Belmont, Brown, Butler, Champaign, Clark, Clermont, Clinton, Coshocton, Crawford, Darke, Delaware, Fairfield, Fayette, Franklin, Gallia, Greene, Guernsey, Hamilton, Hancock, Hardin, Highland, Hocking, Holmes, Jackson, Knox, Lawrence, Licking, Logan, Madison, Marion, Meigs, Mercer, Miami, Monroe, Montgomery, Morgan, Morrow, Muskingum, Noble, Paulding, Perry, Pickaway, Pike, Preble, Putnam, Richland, Ross, Scioto, Shelby, Union, Van Wert, Vinton, Warren, Washington, and Wyandot
New Orleans, LA	Louisiana
Detroit, MI	Michigan
Philadelphia, PA	The State of Delaware and the following counties in Pennsylvania: Adams, Berks, Bradford, Bucks, Carbon, Chester, Clinton, Columbia, Cumberland, Dauphin, Delaware, Franklin, Fulton, Huntington, Juniata, Lackawanna, Lancaster, Lebanon, Lehigh, Luzerne, Lycoming, Mifflin, Monroe, Montgomery, Montour, Northampton, Northumberland, Philadelphia, Perry, Pike, Potter, Schuylkill, Snyder, Sullivan, Susquehanna, Tioga, Union, Wayne, Wyoming, and York;
El Paso, TX	The following counties in Texas: Brewster, Culberson, El Paso, Hudspeth, Jeff Davis, Pecos, Presidio, Reeves, and Terrell
Santa Ana, CA*	The following counties in California: Orange Riverside, and San Bernadino

The geographic areas served by the SBA Los Angeles and Santa Ana District Offices are treated as one designated SBA district for the purposes of the VSB Pilot Program